

2019 Annual Report

A Message From Our Founder & Executive Director

2019 marked paws4people's® 20th year in business. 20 years of utilizing Assistance Dogs to transform lives.

In our 20th year we made 43 placements, welcomed 44 puppies into our training pool, and for the 3rd year in a row, broke the \$1M mark.

We are humbled and grateful for the support of our donors, corporate sponsors, and Clients who continue to Pay-it-Forward. In addition, we remain grateful for the over 100 inmates and over 300 UNCW/paws4people Service Dog Training Program students who provided over 30.000 volunteer hours in 2019.

2019 also saw the launch of our Advanced K9 Training and Furlough Programs where our Assistance Dogs in training can rotate out of our paws4prisons® program and have practice in real-world environments before they Bump and choose their Client.

Renovations at ADDIE'S Way maintained progress as we finished and opened the BRIELLE Puppy Development Center and OATLIE Training Field. We also began construction on our WYATT Agility Training Field and look forward to its opening in 2020.

Most importantly to accomplish is our next goal to welcome our Beta class of ADDIE'S Way Clients in late Summer of 2020.

Our efforts to serve our Clients and their families would not be possible without supporters like you.

I am grateful for your commitment to paws4people's mission.

Sincerely.



Table of Contents

| Facts and Stats | 2 |
|------------------------------------|-------|
| 2019 Financials | 3-5 |
| Foundation Events | |
| 3rd Party Events | 7-8 |
| 3rd Party Events | 9 |
| Sponsors | 10-17 |
| ADDIE'S Way | 18 |
| ADDIE'S Way | 19 |
| Featured Placements | 20-21 |
| New Additions and Breeding Program | |
| Breeding Co-op | |
| Puppy Acquisition Partners. | 25-26 |
| ADDIE Awards | 27 |
| In Memoriam | |
| Board Members | 30 |
| Memories Made | 31 |

Facts and Stats

3 BUMP CLASSES/ PRIVATE BUMPS

A "Bump" is the process of a dog choosing their person from our selected Potential Clients. Bumps almost always occur at the paws4prisons correctional facility where the Dogs are being trained. Dogs are introduced to each Potential Client while staff watch for bonding and matching behaviors. As always, we would like to extend our gratitude to the West Virginia Division of **Corrections for their willingness** to host our staff, volunteers, and Clients during each Bump process. Students from the UNCW Service Dog Training Program received their Alumni Certificate

Volunteers received their Assistance Dog Trainer, Puppy Development Certificate

New Client/Dog Teams "Bumped"

Students from the UNCW Service Dog Training Program received their Assistance Dog Trainer, Public Access Certificate

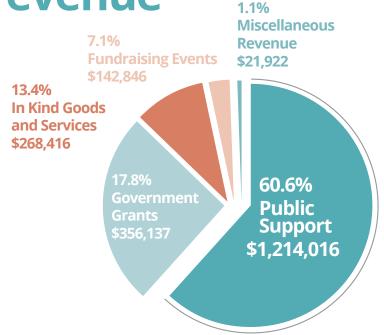
2019 FINANCIALS

REVENUE

| TOTAL | \$ 2.003.337 | 100% |
|----------------------------|--------------|-------|
| Miscellaneous Revenue | \$ 21,922 | 1.1% |
| Fundraising Events | \$ 142,846 | 7.1% |
| In Kind Goods and Services | \$ 268,416 | 13.4% |
| Government Grants | \$ 356,137 | 17.8% |
| Public Support | \$ 1,214,016 | 60.6% |



revenue



total \$2,003,337

2019 FINANCIALS

EXPENSES

 Program Expenses (1)
 \$1,671,998
 90.4%

 General and Administrative
 \$72,844
 3.9%

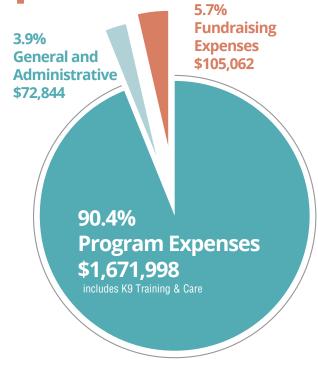
 Fundraising Expenses
 \$105,062
 5.7%

 TOTAL
 \$1,849,904
 100.0%

(1) includes K9 Training & Care



expenses



total \$1,849,904

2019 FINANCIALS

FY 2018 - 2019



Statement of Financial Position

| ASSETS | |
|--|--------------|
| Total Current Assets | |
| [Cash & Investment] | \$792,384 |
| Total Canine Assets, Net | \$10,427,900 |
| Total Property & Equipment, Net | \$1,612,094 |
| Total Assets | \$12,832,378 |
| LIABILITES & NET ASSETS | |
| Total Current Liabilities [Accounts Payable & Notes Payable] | \$82,691 |
| Notes Payable, Net of Current Portion [Mortgage] | \$1,130,258 |
| Total Liabilities | \$1,212,949 |
| Net Assets | |
| Without Restrictions | \$11,349,935 |
| With Restrictions | \$269,494 |
| Total Net Assets | \$11.619.429 |

Total Liabilities & Net Assets

\$12,832,378

FOUNDATION EVENTS



Paws on Parade

On Saturday, March 23rd paws4people partnered with the North Carolina Azalea Festival for the first time to host Paws on Parade. This event included the 11th Annual paws4people 5K & 1 Mile Fun Walk and we introduced our first ever Canine Court Pageant! We had over 200 people participate in the run/walk and 15 dogs compete in the pageant. It was a beautiful day at Greenfield Lake Park filled with supporters, dogs, vendors and great food.



Derby4Dogs Garden Party Fundraiser

On Saturday, May 4th we hosted our 5th Annual Derby4Dogs Garden Party sponsored by Ms. Pat Watts at The Terraces on Sir Tyler. Guests enjoyed cocktails, light hors d'oeuvres, professional photos, a silent auction, Puppy Derby and live stream of the Kentucky Derby.



Annual Reunion & Graduation

During the weekend of November 1st and 2nd paws4people hosted their 8th Annual Reunion & Graduation at the University of North Carolina at Wilmington. On Friday, Clients took their annual recertification Public Access Tests with their Assistance Dogs and then attended Wine & Wags and competed in our Annual Rally Competition. On Saturday, Client/Dog Teams graduated and received their Red/Green Vests and students from the UNCW Service Dog Training Program received their Assistance Dog Trainer, Public Access, Puppy Development and Alumni Certificates. Volunteers and Clients were recognized at the Awards Dinner Saturday evening in the UNCW Warwick Ballroom.

3RD PARTY EVENTS





Shore Point Advisors Gala

On Saturday, March 9th paws4people staff member, Samantha Cleary, and Assistance Dog In Training, ROCKY, attended the 3rd Annual Shore Point Advisors Heroes Gala in Wall Twp., New Jersey. paws4vets™ Client Dog Teams, Richard Franklin & CUMBERLAND, and Rick Sambenedetto & SALVI also attended the Gala to share their stories with sponsors and supporters. The Wall Twp. PBA Local 234 presented paws4vets with a check to name ROCKY in honor of WWII Veteran Harry Rockafeller.



Heroes First Foundation

On Thursday, May 9th paws4people staff Kyria Henry, Terry Henry, Samantha Cleary, and Sara Coppick attended the 9th Annual Heroes First Foundation Golf Tournament in Stone Mountain, Georgia. Puppies In Training, GEORIGA & SLOANE were also in attendance along with paws4vets Client Dog Teams, Jeff Mitchell & KENSINGTON, Robert Bernish & RHODE, Daniel Abrams & PENN, Andrew Doble & HARBOR, and Clay Fambro & MEYER. paws4vets is grateful to be the selected non-profit of Heroes First Foundation each year.



Home Depot Foundation Event

On Wednesday, June 5th Kyria Henry, Randy Powers & MORGAN, Robert Bernish & RHODE, and David Grover & BOAZ attended the Home Depot Foundation Veterans Event in Asheville, North Carolina. The Home Depot Foundation built wooden dog bed stands to provide to paws4vets Clients Assistance Dogs.



Brielle PBA #395 Food Truck Festival

On Saturday, June 8th paws4people staff member, Samantha Cleary, attended the 2nd Annual Brielle PBA #395 Food Truck Festival in Brielle, New Jersey with three Assistance Dogs In Training from the Wilmington Puppy Development Center, CRIMSON, RHETT. & ANNISTON, paws4vets Team Rick Sambenedetto & SALVI also attended the event.

3RD PARTY EVENTS



Iron Bow Golf Tournament

Each year Iron Bow Technologies hosts an annual Fall Golf Tournament. The past three years paws4vets has been grateful to be one of the main beneficiaries of the event. On Wednesday, October 2nd, paws4vets Client Dog Teams Randy Powers & MORGAN, David Millush & SPENCER, Mark Johnson & DELLA, Joe Rodriguez & CALDWELL, and Sydney Floyd & SILAS attended the tournament. Joe & CALDWELL and Sydney & SILAS were selected as Iron Bow's 2019 sponsored paws4vets Clients.



Warrior Salute Golf Tournament

On Friday, October 11th, paws4vets Client Teams Randy Powers & MORGAN, Nathan Pickering & BANKS, and Kim Liles & HARRIS attended the annual Warrior Salute Inc. charity golf tournament. paws4vets is grateful to be the main charity of choice for the annual golf tournament for the third year in a row.



2019 LCDS Veterans Day Fundraiser

Every Veteran's Day the Loudoun Country Day School comes together for pennies4paws. This fundraiser has the students compete to raise the most money for paws4vets. This year paws4people Clients Randy Powers & MORGAN, Nick Travis & EMBRY, and Rachael Wessel & DAWSON were presented with a check from the school. Thanks to the funds raised LCDS was able to name KENNEDY's Litter of eight yellow lab puppies, DIEGO, NOBLE, JUNO, GUNNER, DAKOTA, BROOKLYN, CAROLINA. & PEYTON.

WOUNDED WARRIOR SERVICE DOG PROGRAM GRANT V

On July 31, 2019, paws4people received notice that it was awarded \$429,669 for the Wounded Warrior Service Dog Program (WWSDP) (Grant Award No. HU-000-1191-0018). The WWSDP is a competitive grant program that supports nonprofit organizations committed to connecting Service Dogs with Veterans and Service Members. The Uniformed Services University of the Health Sciences (USU), 4301 Jones Bridge Rd., A1040C, Bethesda, MD 20814-4799 is the awarding and administering office of the WWSDP.

The WWSDP award will support 100% of the total direct expenses associated with our training and placement of Service Dogs with 12 Veterans and Service Members free of charge during the grant period August 1, 2019 through July 31, 2020.

paws4people was the recipient of four annual WWSDP awards from October 1, 2015 through September 30, 2019, which total \$1,116,721.38.



As of December 31, 2019, paws4people has trained and placed free of charge Service Dogs with 68 Veterans and Service Members with operational support from the five annual WWSDP awards.

The WWSDP brings us one step closer to our goal of helping 100s of Veterans and Service Members each year. We express our sincere appreciation to USUHS for its continued support of paws4people's Assistance Dogs Transforming Lives.

This project is sponsored by the Uniformed Services University of the Health Sciences (USU); however, the information or content and conclusions do not necessarily represent the official position or policy of, nor should any official endorsement be inferred on the part of, USU, the Department of Defense, or the U.S. Government.

OFFICIAL DOG FOOD SPONSORS





TOP DOG SPONSORS



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The Linn Group



Wealth Management





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LEADER OF THE PACK SPONSORS

















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The Smuck Foundation









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OFFICIAL HOSPITALITY VENUES



OFFICIAL TRAINING VENUES

FIRST BANK

































GRANTORS



FIRST BANK





Update ADDIE'SWAY

Opening ADDIE'S Way will allow us to serve a greater number of Clients in an even more comprehensive fashion than ever before. Opening the facility will allow us to transition from once-per-month, community-based training, to an immersion program – accelerating progress and allowing us to work with far more severe, at-risk Veterans.

While staying at ADDIE'S Way, Clients will learn recovery strategies which will help them reclaim their lives. A customized wellness plan will be created to best suit each Client's circumstance and goals; combining professional coaching and peer mentoring with paws4people and paws4vets' proprietary K9-centric trauma resiliency programming to create real, lasting change.

Since acquiring ADDIE'S Way in May 2018, we have begun renovations which has allowed the facility to become operational for administrative use, our BRIELLE Puppy Development Center, and outdoor training activities. With these additions students from the UNCW/paws4people Service Dog Training Program have been able to bring their dogs on site to practice training with exposure to fireworks, impulse control, confidence building, calmly laying in a dental chair, exercising on a treadmill, and more. Clients who participate in our monthly Intervention Transfer Training have also been able to engage in outdoor training and Start of Day sessions at ADDIE'S Way.

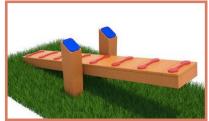
In November 2019, paws4people received notice that it had been selected as a recipient for the 2020 Cape Fear Garden Club Grant. With the help of the Cape Fear Garden Club Grant we will be able to create a warm and inviting entrance to ADDIE'S Way by year end 2020.

As we continue moving forward with renovations and new construction, we are one step closer to being able to welcome our first ADDIE'S Way Client class, scheduled for end of Summer 2020. We want to extend our most sincere thanks to all of the donors, staff, volunteers, clients, and contractors who are helping make this dream a reality.

WYATT Agility Field

In November 2019, our Annual Fund mailer requested funding to help us begin construction on the WYATT Agility Field. The WYATT Agility Field will allow us to add a priceless component to our Dogs' training, exercise, confidence, and enrichment. The challenges and obstacles will provide invaluable opportunities for paws4people to continue to build the World's best Service Dogs. We are fortunate enough to report that a gracious donor helped us to close out the funding needed during the December 2019 holiday season. Construction will begin in February 2020 with the goal to schedule a ribbon cutting ceremony by year end 2020. We look forward to the completion of this project at which time we will recognize all of the individuals who generously donated to make this vision possible.







Featured Placement CARMEN & ST. VINCENT'S VILLA



CARMEN is a Rehabilitative Facility Dog placed at St. Vincent's Villa in Baltimore, Maryland. St. Vincent's Villa is a residential treatment facility that serves approximately 130 children from the age of 5 to 13, who have a significant history of trauma, separation and loss. CARMEN helps relieve the children's fears upon initial admission, helps them cope with frightening medical procedures, and gives them a positive outlet for their anxieties in therapy, when they are facing pending visits with family, as well as court procedures.

AN EXAMPLE OF HOW CARMEN HAS HELPED:

A child at St. Vincent's Villa was abused and abandoned by her mother at a young age. She had a hard time connecting and relating to anyone in a meaningful way. The pain of the abandonment and loss resulted in her exhibiting dangerous behaviors, including physical aggression and self-harm behaviors. The self-harm behaviors included running into the street and cutting herself. She has formed a special bond with CARMEN to the point where she calls her "my daughter." She is now able to express that she wishes her mother loved and took care of her the way she takes care of CARMEN and she knows this is how a mother is supposed to be.

"CARMEN helps to provide unconditional love and understanding to these children, as well as everyone who comes in contact with the facility."



Featured Placement DEWEY & G.L.O.W.

The Girls Leadership Academy of Wilmington (G.L.O.W.) is a public charter school that educates a diverse group of girls from middle school through high school. Students from G.L.O.W. come from four counties in Southeastern North Carolina, many coming from poverty-stricken backgrounds. Many of the students experience anxiety, anger management, and depression as a result of their upbringing.

In 2019 G.L.O.W. brought on a new faculty member to work with their students. DEWEY was placed at G.L.O.W. as their Canine Assisted Education Facility Dog. DEWEY & Laura Hunter, Principal of G.L.O.W. and DEWEY's Primary Handler, work together on a daily basis to assist their students in need. DEWEY has helped students cope with emotional outbursts, reduce their anxieties and has been successfully used as a motivational tool in various classrooms. She teaches students the importance of empathy, responsibility and healthy coping skills.

We are so proud of the work that DEWEY and Laura have accomplished together this past year together at G.L.O.W. and we look forward to seeing what they will continue to accomplish in the future.



"DEWEY has been a wonderful addition to our campus. She and I visit classrooms everyday, we stand in the courtyard every morning, I shake students hands and so does DEWEY and we visit with and sit with students who are having a hard time. DEWEY is always ready to lend an ear." - Laura Hunter, Principal of G.L.O.W.

Meet our 2019 New Additions!

Breeding Program

The paws4people Assistance Dog Breeding Program is a custom bloodline breeding program specifically developed to produce dogs with the quality health, personality, temperament, and disposition suitable for Assistance Dog work. Dogs within our breeding program are carefully chosen from the top pedigrees across the country, and even internationally. All of our prospective breeding program dogs have many health certifications and clearances completed prior to being bred. Currently, our breeding program is made up of Golden Retrievers, Labrador Retrievers, and Goldadors.



CAMERON: Nan

Named by Joy Smith

FURMAN: Named by Anne Spychala

PAWLEY: Named by

Anne Spychala Charitable Foudation

Charitable Foudation

ROCKY III: Named by Wall Twp. PBA

GREER

LANE

WINDSOR

HARLEY III: Named by The Parente Family

.

HEMINGWAY: Named by Lindsay Orem & Family

JENKINS: Named by

100 Men Who Care, Wilmington

LIBERTY II: Named by The Durick Family

PERRY: Named by The Vlasic Family

ROCCO II: Named by Sandra Wilkerson

KIAWAH





GEORGEANN: Tribute Puppy Named In Honor of

Mary Ann & George Millush

NATTY:

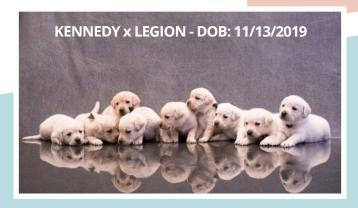
Named by UNC Sports Medicine

Named by UNC Sports Medicine

STALLINGS:

Named by UNC Sports Medicine

ZARA



BROOKLYN CAROLINA DAKOTA IX DIEGO II GUNNER III JUNO III NOBLE PEYTON

As part of our participation in the **ADI Breeding Co-op Program,** one puppy from each of these litters was graciously provided back to Southeastern Guide Dogs!

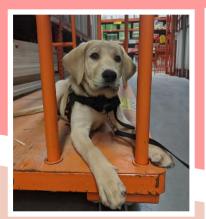
These eight puppies were named by Loudoun Country Day School.

Breeding Co-op

In August 2019, paws4people became a member of the ADI Breeding Co-op (ABC). This is a wonderful group of ADI accredited Service Dog organizations joining efforts to diversify their breeding lines. By working together with other organizations in the co-op, members have access to reputable bloodlines and receive puppies from proven breeding lines. As the puppies grow up, reach breeding age and pass their breeding clearances, they continue on as a breeder for the organization that received them. In return, a puppy from each litter will then be donated back to the co-op to expand another organization's breeding lines.

In 2019, we were fortunate enough to welcome KELLY into the paws4people family! Obtained through the breeding co-op, she is a fun-loving Yellow Labrador named by The Vlasic Family.

The co-op is a great way to ensure that quality breeding lines continue within ADI organizations to raise, train and place quality service dogs in support of not only the paws4people mission but for all ADI organizations as well.







Thank You to our **2019 Puppy Acquisition Partners**

Tribute Puppy In Honor Of Robert "Bob" McLellan





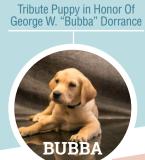
Acquired from Hickory Nut Kennels



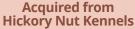
















Thank You to our 2019 Puppy Acquisition Partners

Acquired from Goldens by Beacham







Tribute Puppy In Honor Of Thurm Watts



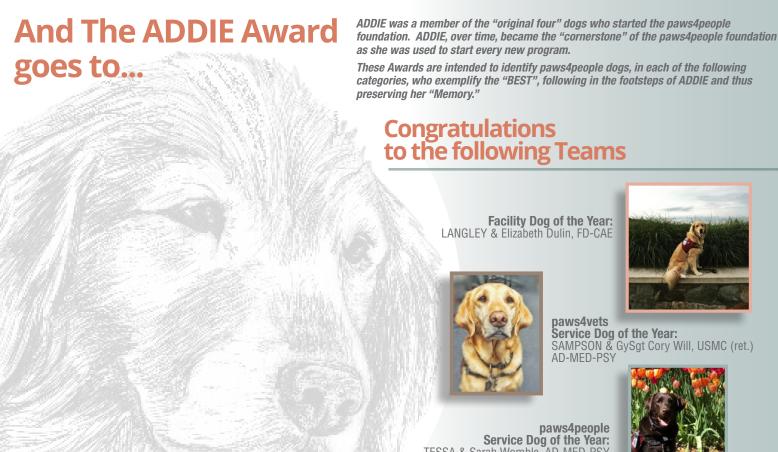
Named by Patrick Foley



Named by McAfee



Acquired from Silverbrook Kennels



Service Dog of the Year: TESSA & Sarah Womble, AD-MED-PSY



Fondly Remembering

We remember and honor all of our Dogs who have passed away throughout the year. May they rest in peace and shine down upon their owners and the paws4people team; never to be forgotten and forever remembered in our hearts for all of their services.



With a heart of gold and a coat to match, BILLIE worked as a Medical Alert, Ambassador Dog for Cece McConnell.

Dog: BILLIE, 2008-2019 Handler: Cece McConnell Certification: AD-MED-AMB



Loved by all, CLAIRE shared her days and her services as a Medical Alert, Psychiatric Assistance Dog for USN Veteran, April Cook.

Dog: CLAIRE, 2008-2019 Client: April Cook, USN Veteran



Dedicated to serving, MASON provided support as a Medical & Hearing Alert Assistance Dog for Joshua Gregor.

Dog: MASON, 2011-2019 Client: Joshua Gregor Certification: AD-MED-HRG



Fun-Loving and full of personality, FALLON honorably served as a Medical Alert, Psychiatric Assistance Dog for MAJ Michael Branck, USAF (ret.)

Dog: FALLON, 2010-2019
Client: MAJ Michael Branck, USAF (ret.)
Certification: AD-MED-PSY

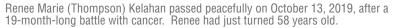


Born to show love, RUSHMORE proudly worked as a Medical Alert, Psychiatric Assistance Dog for USMC Veteran, Adam Snow.

Dog: RUSHMORE, 2014-2019 Client: Adam Snow, USMC Veteran Certification: AD-MED-PSY

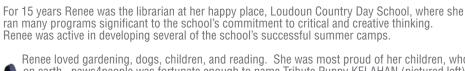
In Memoriam Renee Kelahan





Renee was the adored wife of Matthew Kelahan, beloved mother of Casey and Cameron Kelahan, and little sister of Julie Sorcek, Denise Wrinn, and Patricia Thompson.

Raised in upstate New York and a 16-year employee of Eastman Kodak in Rochester, Renee and her family moved to Leesburg, Virginia in 2001.







Renee loved gardening, dogs, children, and reading. She was most proud of her children, whom she considered to be her legacy, on earth. paws4people was fortunate enough to name Tribute Puppy KELAHAN (pictured left) in Renee's honor and facilitate a meet and greet for the two before her passing.

After Renee's passing, the Loudoun Country Day School community held its annual fundraiser which raised \$50,000 to support Renee's favorite charity paws4people and the paws4vets Program! With this support, Loudoun Country Day School was able to select names for an entire litter of puppies:

JUNO, DIEGO, BROOKLYN, CAROLINA, GUNNER, DAKOTA, PEYTON, and NOBLE

BOARD OF TRUSTEES - paws4people, Inc.

Terry Henry - Co-Founder, Deputy Executive Director - Operations & Finance, Permanent Trustee

Kyria Henry Whisenhunt - Founder, Executive Director, Permanent Trustee

William Cameron II - Regular Trustee

LtCol Mark George, USMC (ret.) - Regular Trustee

Harry Martens III - Regular Trustee

Jonathan Peskoff - Regular Trustee

EXECUTIVE COMMITTEE - paws4people foundation

Kyria Henry Whisenhunt - MAHS

Terry Henry

Susan "Cece" McConnell - MACL

Danielle Cockerham





Memories Made































