



ADDIE'S^{WAY}

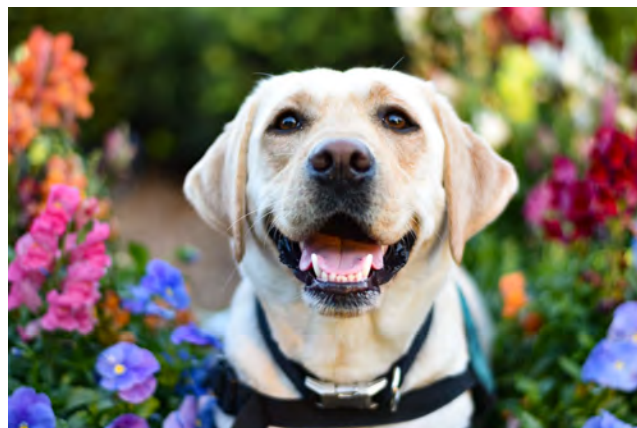
a campus for K9-centric Post Traumatic GrowthSM

ASSISTANCE DOGS TRANSFORMING LIVES

ASSISTANCE DOGS TRANSFORMING LIVES

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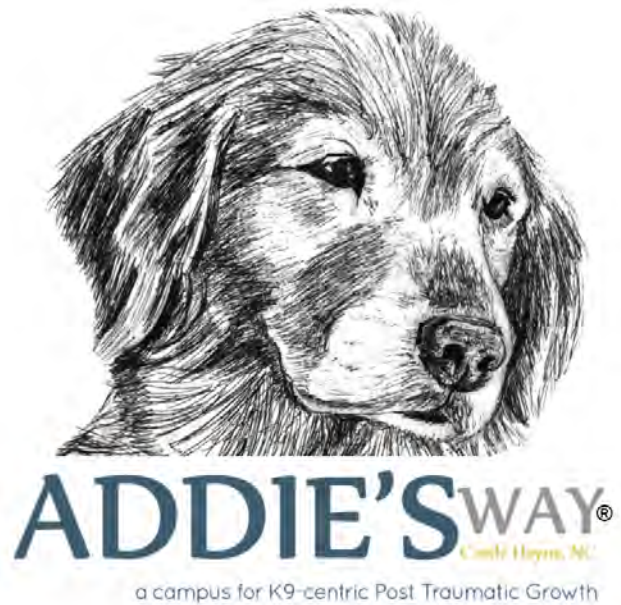
ADDIE's Way

Our search for property was a success!

On May 24, 2018, paws4people purchased ADDIE's Way, an 11.2 acre property located in Castle Hayne, NC!

ADDIE's Way is a K9-centric Post Traumatic Growth_{SM}, dedicated to Veterans, Service Members, and civilians living with PTS, TBI, MST/ST, and other trauma-related diagnoses.

ADDIE's Way is the first and only comprehensive campus of its kind in the country!



ADDIE's Way allows paws4people to centralize all venues necessary to conduct our operations and programs, which include breeding, training, and placement of Assistance Dogs and Facility Dogs.

Opening ADDIE's Way allows paws4people to serve a greater number of Clients in an even more comprehensive fashion than ever before. ADDIE's Way increases our scope of services from our very successful once-per-month, community-based ITT, to an immersion program – accelerating progress and working with far more severe, at-risk individuals (Veterans with PTSD, TBI, MST, and/or Moral Injury, and Civilians with Sexual Trauma, severe behavioral issues and/or suicidal histories).

ADDIE's Way, when fully operational, will accommodate 22 Clients who will participate in “immersion-training” offered in 90-day blocks, until such time as they are able to function within a K9 partnership in a redefined life.

ADDIE's Way also will provide its proprietary K9-centric training methodologies to as many as 30 part-time Clients per month.

At full operation, ADDIE's Way will serve 150+ Clients per year. Client families/significant others will be afforded the opportunity to participate in programming through our PAWS Family Network because trauma does not impact our Clients in a vacuum, it also significantly impacts loved ones of each Client.

ADDIE's Way

Property Appraised for: \$2,570,000

Mortgage: \$1,200,000

Real Estate Equity: \$1,370,000



BRIELLE Puppy Development Center



ADI Accreditation



INTERNATIONAL BOARD OF DIRECTORS

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Assistance Dogs International, Inc.

A non-profit coalition of programs training Assistance Dogs

March 1, 2018

Kyria Henry
Founder and Executive Director
paws4people
1121C-324 Military Cutoff Road
Wilmington, North Carolina 28405
USA

Dear Kyria,

On behalf of Assistance Dogs International, I'm pleased to inform you that paws4people has successfully met all the professional standards and requirements necessary to achieve full accreditation from Assistance Dogs International. You may use this letter as your official accreditation notification and duplicate it to share with others in the course of your agency's business.

Cabell Youell, ADI Assessor, conducted the final portion of the accreditation survey on February 14-15, 2018 at your location in Wilmington, North Carolina. In accordance with ADI standards, the accreditation term will be five years. The next review will take place during 2023.

ADI full accreditation represents a significant achievement for the staff and management of paws4people. It is indicative of your organization's strong commitment to upholding the highest professional standards of excellence within the Assistance Dog Industry.

Congratulations once again on this important achievement.

Sincerely,

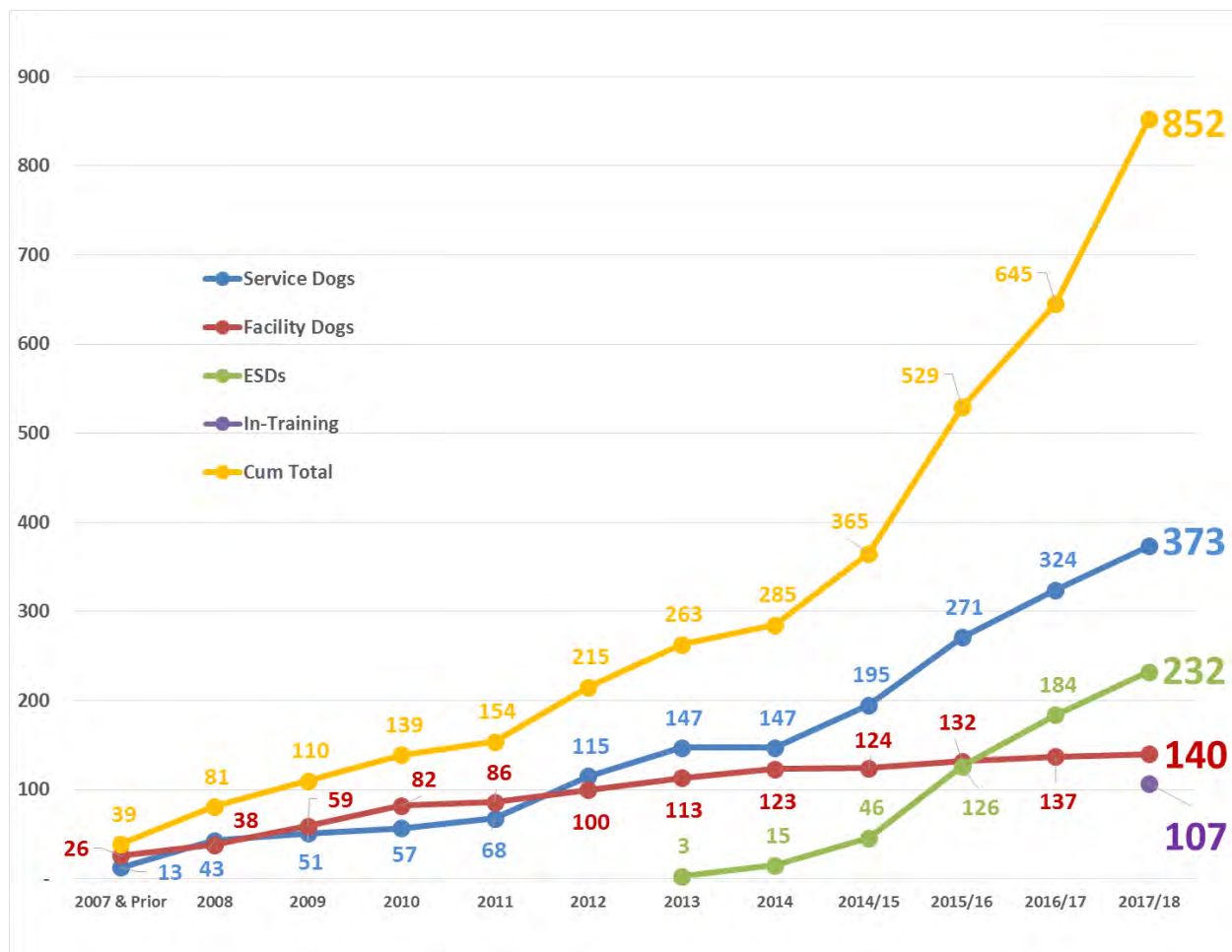
Richard Lord
President

RL/lh

FY 2017-18 At-a-Glance: The Dogs

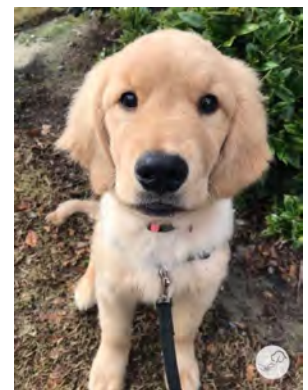
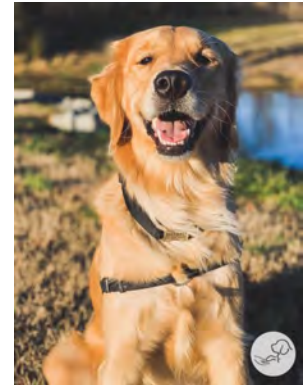
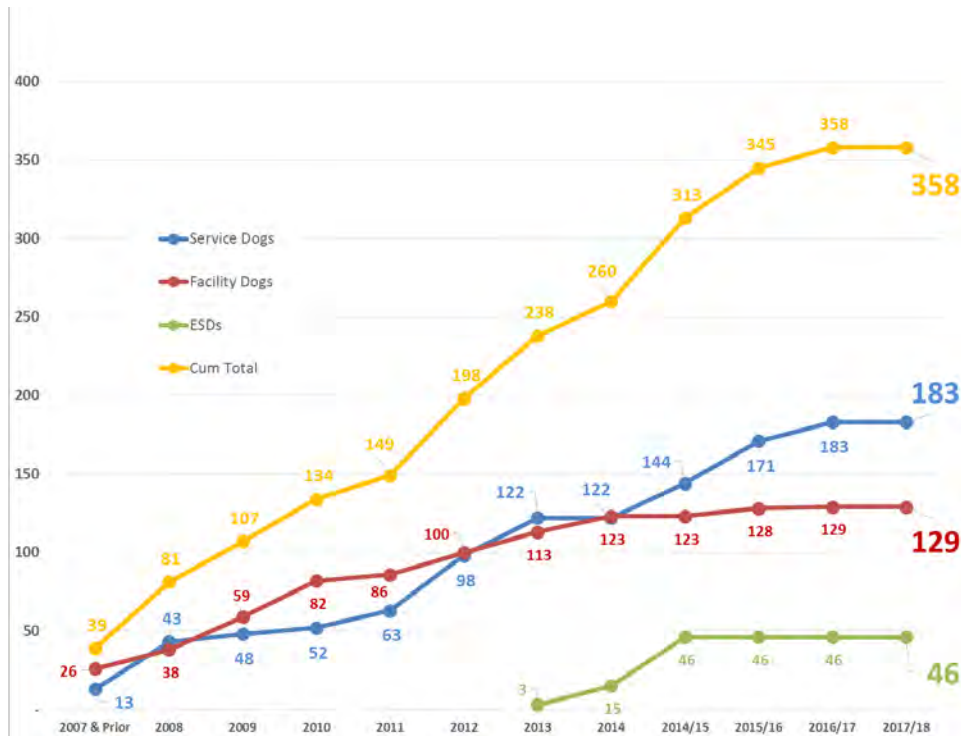
All Dogs; 1999 –FY2017-18 (as of June 30, 2018)

After a nearly two-year effort all K9 related databases were consolidated into one. Thus, for the first time we could accurately answer the question; “How many dogs has paws4people® produced, trained and/or placed since 1999?” We can also sort by certification which is depicted below:

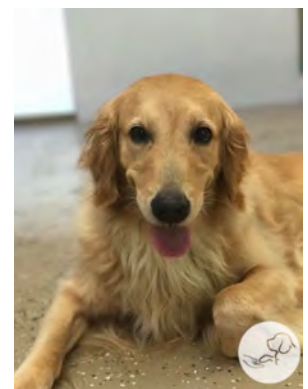
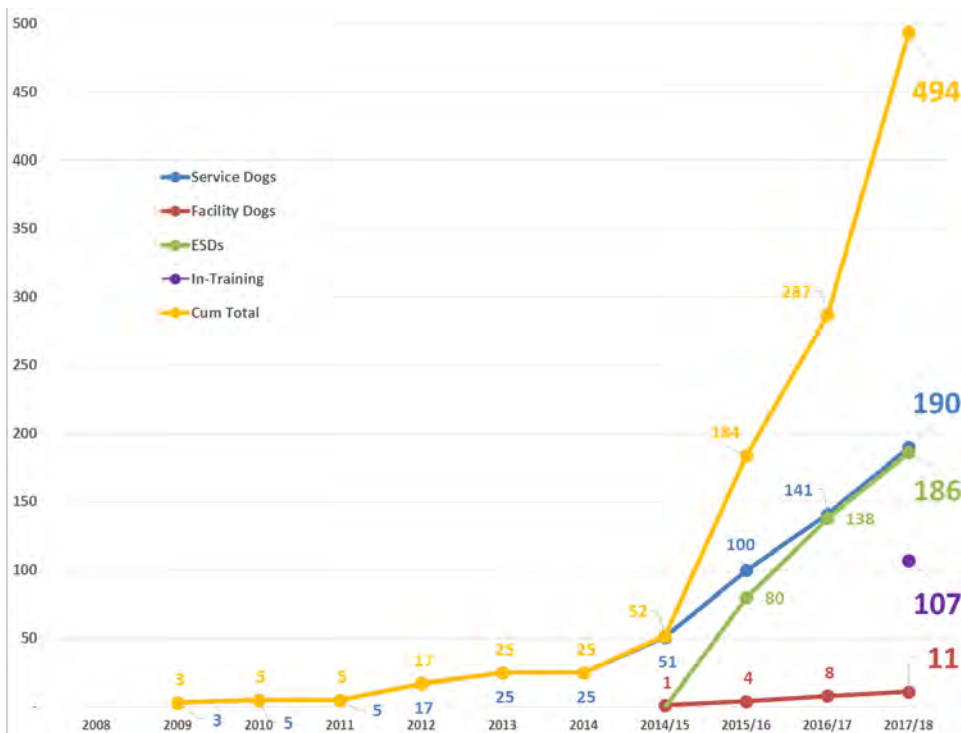


FY 2017-18 At-a-Glance: The Dogs

In-Active Dogs; 1999 - EFY2017-18

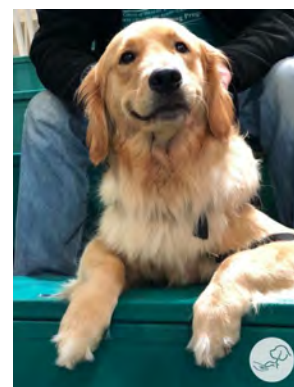
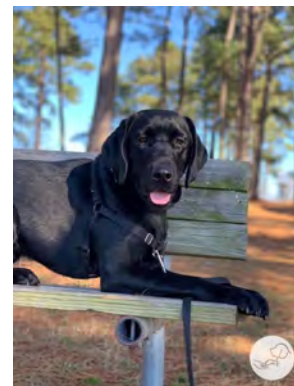
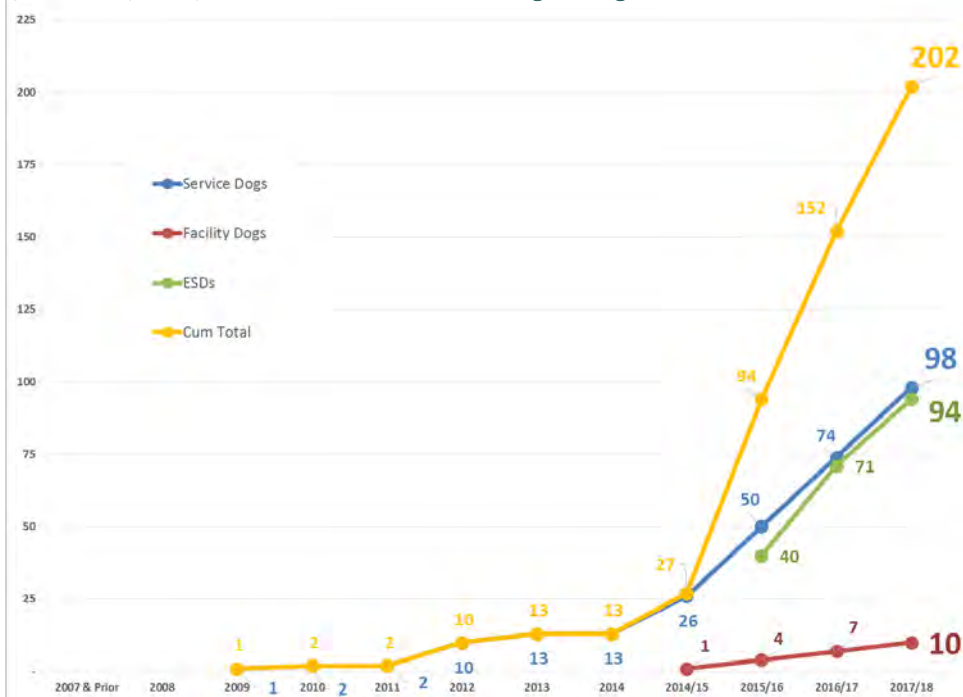


Active Working Dog Teams and In-Training Dogs as of EFY2017-18

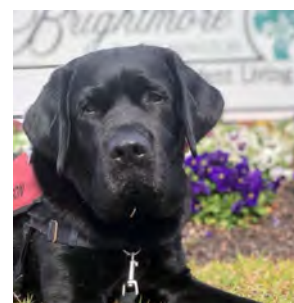
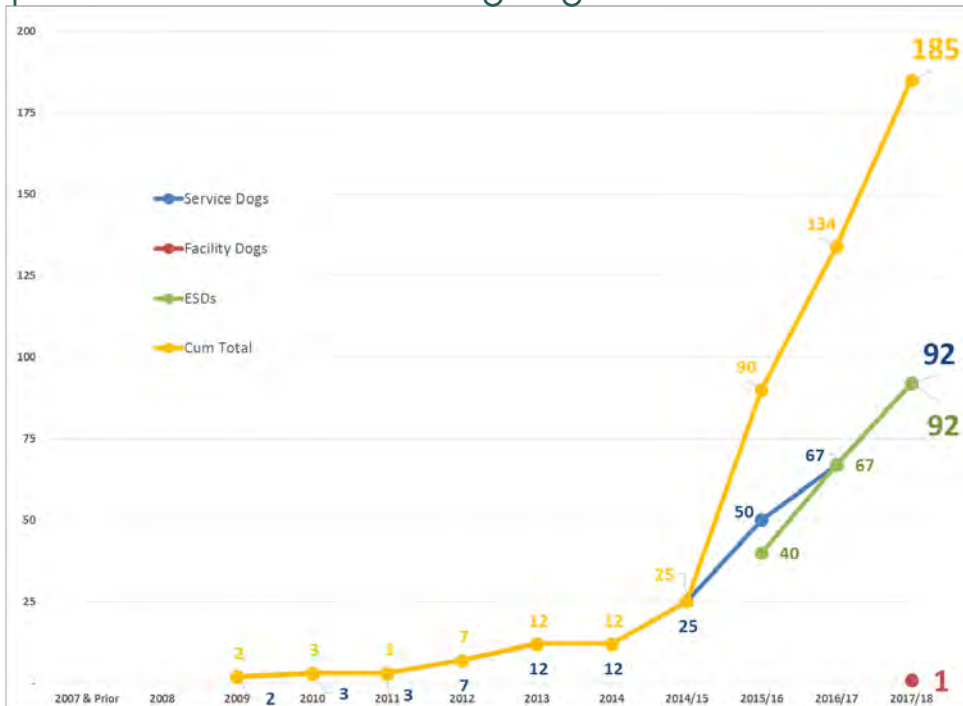


FY 2017-18 At-a-Glance: The Dogs

paws4people - Active Working Dog Teams as of EFY2017-18



paws4vets - Active Working Dog Teams as of EFY2017-18



FY 2017-18 At-a-Glance: The Dogs

Certification

Assistance Dog - Medical Alert - Allergen Detection

Assistance Dog - Ambassador

Assistance Dog - Medical Alert - Diabetes Alert

Assistance Dog - Medical Alert - Hearing Alert

Assistance Dog - Medical Alert - Incident Response

Assistance Dog - Medical Alert - Psychiatric

Assistance Dog - Physical and/or Neurological - Mobility Assistance

Assistance Dog - Physical and/or Neurological - Sensory Development/Tactile Pressure

Facility Dog - Canine-Assisted Education

Facility Dog - Canine-Assisted Education - General Education

Facility Dog - Canine-Assisted Education - R.E.A.D.®

Facility Dog - Canine-Assisted Education - Special Education

Facility Dog - Crisis Response

Facility Dog - Rehabilitative

Facility Dog - Psychiatric

Facility Dog - Scent Detection

Facility Dog - Therapeutic

Facility Dog - Therapeutic - General Education

Facility Dog - Therapeutic - Medical

Facility Dog - Therapeutic - R.E.A.D.®

Facility Dog - Therapeutic - Special Education

Emotional Support Dog

Acronym

AD-MED-ALG

AD-AMB

AD-MED-DAD

AD-MED-HRG

AD-MED-IRD

AD-MED-PSY

AD-PND-MAD

AD-PND-STP

FD-CAE

FD-CAE-GE

FD-CAE-READ

FD-CAE-SE

FD-CRD

FD-RFD

FD-PFD

FD-SCT

FD-TFD

FD-TFD-GE

FD-TFD-M

FD-TFD-READ

FD-TFD-SE

ESD

To see a detailed description of each type of Dog paws4people trains or to reference Dog certification acronyms seen throughout this page, please visit: <http://paws4people.org/the-dogs/types-of-dogs-trained/>

2018 Breeding Lines & Litters

The paws4people Assistance Dog Breeding Program is a custom-bloodline breeding program specifically developed to produce dogs with the personality, temperament, disposition, and confirmation suitable for Assistance Dog and Facility Dog work.

Dogs within our Breeding Program are selected carefully from the top pedigrees across the country as well as internationally. All of our prospective Breeding Program Dogs have health certifications and clearances completed prior to being bred. Our Breeding Program consists of Retrievers, Labrador Retrievers, and Goldadors.



COLLEEN & GARNER



MAVERICK, BEACON, & RUDDER

2018 Breeding Lines & Litters



ELSA, CINDER, PEARL, DALE, TRITON, SULLY III

2018 Puppy Donations & Acquisitions

We carefully select breeders whose blood-lines and pedigrees have been carefully researched to produce dogs with the required personality, temperament, disposition, and confirmation suitable for Assistance Dog work.

A very special thank you to the wonderful breeders in 2018 who helped us to supplement our Assistance Dog Breeding Program and allow us to continually improve our bloodlines!

SILAS, STANLEY II, SANDERS II, SHELDON acquired from Jason & Melinda Beacham

ANNIE IV & HUDSON II acquired from Break of Dawn Farm & Kennels

FRANKIE acquired from New Horizons

FITZ and FELIX II acquired from Jason & Melinda Beacham

KELAHAN acquired from Silverbrook Kennels

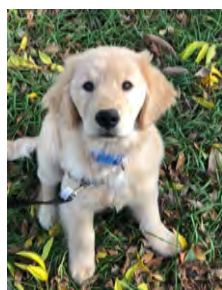
BURKE and HARRIS II acquired from Brandon Haymore, DVM



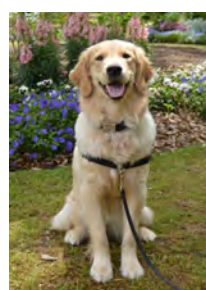
STANLEY II



HARRIS



BURKE



FRANKIE



KELAHAN



SILAS



SANDERS II



SHELDON



FELIX II & FITZ



HUDSON II

2018 Tribute Puppies

A Legacy of Love Through Service

paws4people's Tribute Puppy Program honors Veterans, Service Members, First Responders, and persons who have led inspiring and exemplary lives. Please visit the Tribute Puppy Program page to read about the honorees: <http://paws4people.org/the-dogs/tribute-puppies/>

To date **36** paws4people Dogs and Dogs In-Training have been named as tributes!



GARNER

Named in honor of Eddie V. Garner, Jr.



COLLEEN

Named in honor of Colleen Seaman



HARRIS II

Named in honor of Rotary International's founder, Paul Harris



STANLEY II

Named in honor of Corporal Stanley J. Smuck

2018 Tribute Puppies

A Legacy of Love Through Service



FRANKIE

Named in honor of Frank Kurtz



KELAHAN

Named in honor of Renee Kelahan



BURKE

Named in honor of Jalyn Erika Burke

2018 Breeding Ambassador Program

paws4people seeks to place its Breeder Program Dogs with individuals and families who desire to become an integral part of the paws4people family. Ambassadors care for the Breeding Program Dog as a pet, and use the Dog to educate and promote awareness of paws4people. paws4people will breed each Dog on an as-needed basis.

Do you want to become a Breeding Ambassador?

paws4people seeks stable families/individuals who are:

- Willing to educate and promote awareness of paws4people.
- Willing to travel to the paws4people Annual Reunion in Wilmington, NC.



Breeding Ambassador responsibilities:

Breeding Program Dogs live with families/individuals as pets and are required to attend a basic obedience transfer training with paws4people trainer before picking up a Dog.

Additionally:

- Provide routine vet care, vaccinations, recommended food, medication (including monthly flea/heartworm prevention), and supplements.
- Have health clearances completed in accordance with paws4people direction and timetable.
- Adhere to contractual obligations and kenneling rules.
- Females: Make the Dog available as determined by paws4people during her heat cycle.
- Males: Placement within 2 hours driving distance of the Wilmington, NC area due to the need for rapid access for breeding
- Educate and promote awareness of paws4people based on established policies and procedures.

Why become a Breeding Ambassador?

You want to help paws4people increase our capacity of Breeding Dogs. We need a steady inventory of Puppies who will train to become Assistance Dogs for new clients and to clients who need successor Assistance Dogs, and who will train to become Facility Dogs for professionals and volunteers to be used in their workplace settings and volunteer environments. The working life of our Assistance Dogs and Facility Dogs is 8-10 years. At retirement, an Assistance Dog or Facility Dog becomes a pet of his/her client or handler.

Each Breeding Ambassador allows paws4people to focus on the quality of breeding and training, and increases awareness of paws4people's mission.

How can you be a part of the Breeding Ambassador Program?

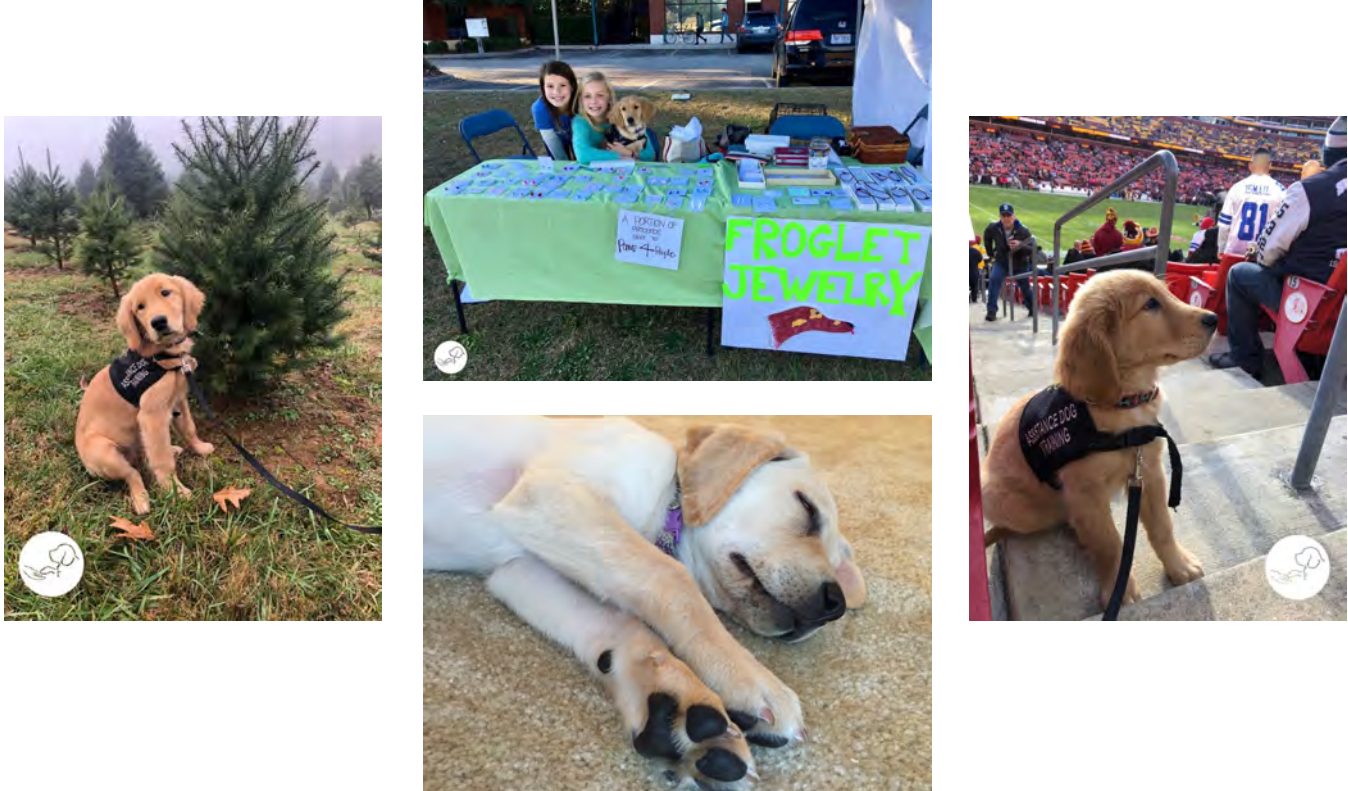
Please e-mail Cece McConnell at cece.mcconnell@paws4people.org for more information.

2018 Puppy Host Family Program

Puppy Host Families help paws4people to provide early training and socialization necessary for each Puppy to be confident and comfortable in a variety of settings as part of the Puppy Development stage of each Puppy's training to become an Assistance Dog.

Each Puppy Host Family welcomes and hosts a Puppy in its home where the Puppy lives as a member of the Host Family and experience the sights, sounds, smells, and environment of the Puppy Host Family home.

Each Puppy Host Family takes our Puppies on outings, which prepare our Puppies for the work that each will do in public as Assistance Dogs.



In 2018, we had 16 Puppy Host Families. We thank each and every Puppy Host Family!

If you are interested in becoming a Puppy Host Family, please contact Sam Cleary at sam.cleary@paws4people.org.

2018 Puppy Development Centers (PDCs)

During the Puppy Development phase of training, the focus shifts to intense socialization and exposure for our Puppies. It is widely accepted within dog training and psychology that the first 16 weeks of a puppy's life have a permanent impact on their temperament, psyche, and trainability. Therefore, we utilize this time to expose our Puppies to as many different positive experiences as humanly possible.

A network of volunteers, staff, and families assist with taking our Puppies on outings so that they are exposed to as many textures, sights, and sounds as possible during this imprinting stage. We end up with extremely social, low-arousal, and low-stress Puppies, ready to begin their specialized training in our paws4prisons program!

paws4people has three Puppy Development Centers to help with this essential sensory experience for our Puppies during their crucial development stage.

PDC ILM (Wilmington): in conjunction with UNCW student trainers and interns

PDC MA (Mid-Atlantic): in conjunction with organizational volunteers - centered around the Maryland and Washington DC area raising awareness and educating the nation's capital on the importance of Assistance Dogs.

PDC NY: in conjunction with organizational volunteers in the NY metropolitan area.

Completed over 400 puppy outings

PDC Student Interns: 63

55 puppies have called the PDC "Home"

In 2018, paws4people awarded Assistance Dog Trainer - Puppy Development certificates to 26 Puppy interns:

PDC Relocation to ADDIE's Way

We are very happy to announce the relocation of our Puppy Development Center from Hampstead to ADDIE's Way.

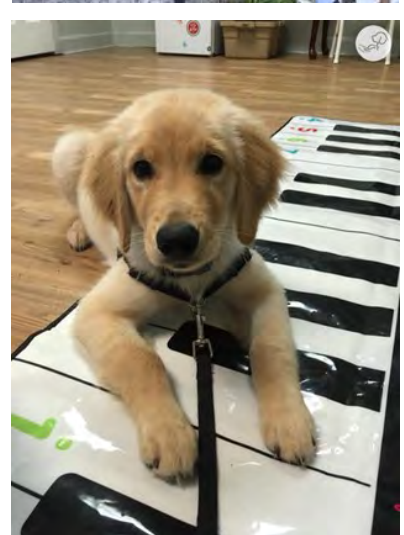
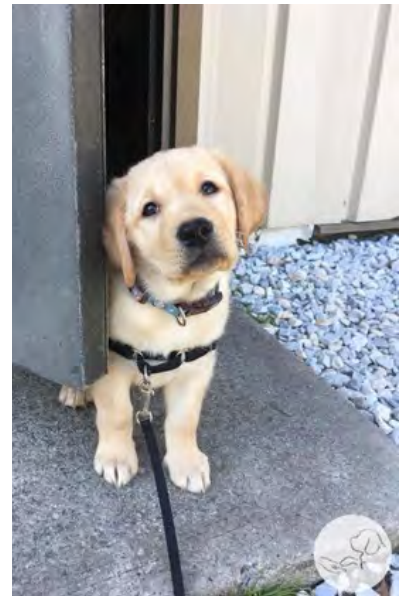
Thank you to all the paws4people staff & Wilmington Rotary Club volunteers for helping us make the move on a very hot Saturday morning in August 2018.



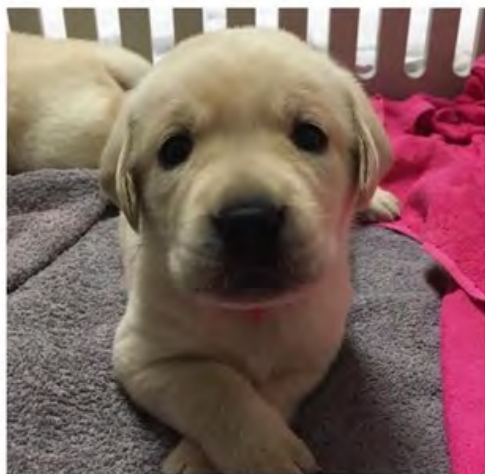
JoAnn Daley, Russell Nugent, Kyria Henry, Hayley Sink, Donna Shiro and DILLON

Puppies are all moved in and love their new home at ADDIE's Way!

2018 Puppy Picture Party







paws4prisons®



paws4prisons continues to be an integral piece of and is the largest training venue of the paws4people Assistance Dog Training Program.

paws4prisons utilizes in-person and web interface sessions each week with inmate trainers in order to teach academics, perform evaluations, and problem-solve Dog training questions.


The Dogs teach and build: Humility, Empathy, Character, Self-Respect, Integrity, Discipline, Responsibility, Self-Confidence, Self-Esteem, and more!

Success of the Program is due to the dedication of the paws4people staff, West Virginia Division of Corrections & Rehabilitation staff, and inmate trainers.



paws4prisons®

paws4prisons® ADTP
65 Dogs (In-training); 137 Inmate Trainers
[average per month]
July 1, 2017 thru June 30, 2018



364,728

Manhours provided by
paws4prisons Inmate Trainers
July 1, 2017 thru June 30, 2018

\$5,470,925

Worth of Service and Labor provided by
WV DOC Staff & Inmates
July 1, 2017 thru June 30, 2018

Shelter-2-Pet Program

While paws4people is not a rescue organization, we do recognize the importance of helping to save our nation's homeless pets. As we have refined our Training Programs over the years, we have found that while our internally bred dogs have a 88+% graduation rate, dogs we train through our paws4prisons Shelter-2-Pet Program (S2P) have only about a 10% graduation rate. That is due to the facts that we are unaware of their history, their previous life experiences often impact their behavior and temperament, and we were simply unable to give them the advanced head start that we can with our Puppies.

Many of them just need the opportunity to build trust and bonds with humans that they have not previously done. For that reason, we maintain a portion of our training slots and have dedicated programming for S2P Program.

The S2P is very proud to work with the following Animal Shelters in West Virginia: Pleasants County Animal Shelter, Marion County Animal Shelter, and Fayette County Animal Shelter.

These Animal Shelters have dogs who were strays or owner surrenders from Animal Control and pair them with the best potential adopters.

Our S2P provides 8 weeks of basic obedience training with the goal that each dog will be more adoptable.

Total Number of Dogs Rescued & Placed [since May 2007]:	298
Total Number of Dogs Saved from Euthanasia [since January 1, 2014]:	272
Total Number of Rescued Dogs to make full Service Dog [since May 2007]:	16

2018 Bumps

A Bump is the process of an Assistance Dog In-Training choosing his/her Client.

Bumps traditionally take place at our training locations, almost always in the correctional institution where the Dog is being trained. That is done so that the potential client is the only “variable” in the Dog's perception and environment during the Bump. Dogs who are identified as having the potential to fulfill the particular client's needs are considered for the Bump.

During a Bump, Dogs are introduced to the potential client and family, and paws4people staff and trainers observe for bonding behaviors. Over the course of the Bump, a strong bond is almost always identified. Once this relationship is prolonged and confirmed in the eyes of the Client and staff, the Dog is Bumped with that Client.

The remainder of the Dog's training is devoted to customizing the Dog's skills for the needs of that Dog's client. Assuming that all graduation requirements are met during the duration of the Dog's training, graduation is planned and a successful team is created.

paws4people proudly Bumped 29 Client/Dog teams this year!



UNCW/paws4people Service Dog Training Program

UNIVERSITY of NORTH CAROLINA WILMINGTON

CHHS

COLLEGE of HEALTH & HUMAN SERVICES
SCHOOL of HEALTH AND APPLIED HUMAN SCIENCES

Service Dog Training Program



The UNCW/paws4people Service Dog Training Program (SDTP) is and continues to be a first-of-its-kind, university-based, certification program consisting of a four-course progression, which provides academic credit, and focusing on the integration of Assistance Dogs into clinical and educational practice in mitigating symptoms of PTSD, TBI, and behavior disorders primarily in children, Veterans, and individuals with physical disabilities.

The SDTP was implemented as a pilot program hosted by the School in August 2011, with an inaugural class of 24 UNCW undergraduate students having majors ranging from Recreation Therapy to Psychology to Accounting.

The SDTP completed its 7th full academic year in May 2018.



UNCW Service Dog Training Program

In 2018, 44 students completed the full program, earning their **paws4people Service Dog Trainer - Public Access Certificate**.

An average of 34 students per month in the SDTP provided in-kind services of \$889,237 in July 1, 2017-June 30, 2018. That is 90,000+ SDTP Student and Dog In-Training hours in the Wilmington community.

Many students remain active as volunteers providing help with training, educational awareness, attending and hosting events, and administrative support.

We are very proud of our SDTP Classes 3 and 4 students who completed 90,000+ student training hours between July 1, 2017 and June 30, 2018, which has an In-kind Donation Valuation of \$889,237+.



Fall Semester 2018



Spring Semester 2018



Summer Semester 2018



Fall Semester 2018





ITT Summary

The process of a Client learning to utilize an Assistance Dog to control, regulate, and mitigate the symptoms of the Client's disability is known as Intervention Transfer Training (ITT).

ITT is conducted by highly experienced and specially trained **paws4people** staff and trainers who work closely with each Dog-Client Team to ensure that each Client knows how to use the Assistance Dog to meet his/her needs. These sessions are customized for each Client. The number of ITT Sessions varies by Client and can take up to a year.

Clients come to Wilmington, NC for 3-day ITT Sessions. A minimum of 3 3-day ITT Sessions are required for each Client. The number of additional 3-day ITT Sessions is determined on an individual basis. The Dog is not released to the Client until **paws4people** staff is assured that the Dog-Client team is comfortable, safe, and working effectively together.

Civilian (children, adolescents, and adults), Veterans, and Service Members participate in ITT Sessions, drawing upon each other's experiences, strengths, and perspectives, to help other members of the group. Clients of different ages, experiences, and disabilities form lasting friendships and support each other in ways that were not possible before the integration of **paws4people** and **paws4vets** Client training sessions.

In 2018, in addition to Dog-Client Teams and specially trained **paws4people** staff and trainers, we opened ITT sessions to support staff, guests, and visitors. As a result, ITT sessions grew significantly in size, scope, and vibrancy.



The New ITT Record Holder

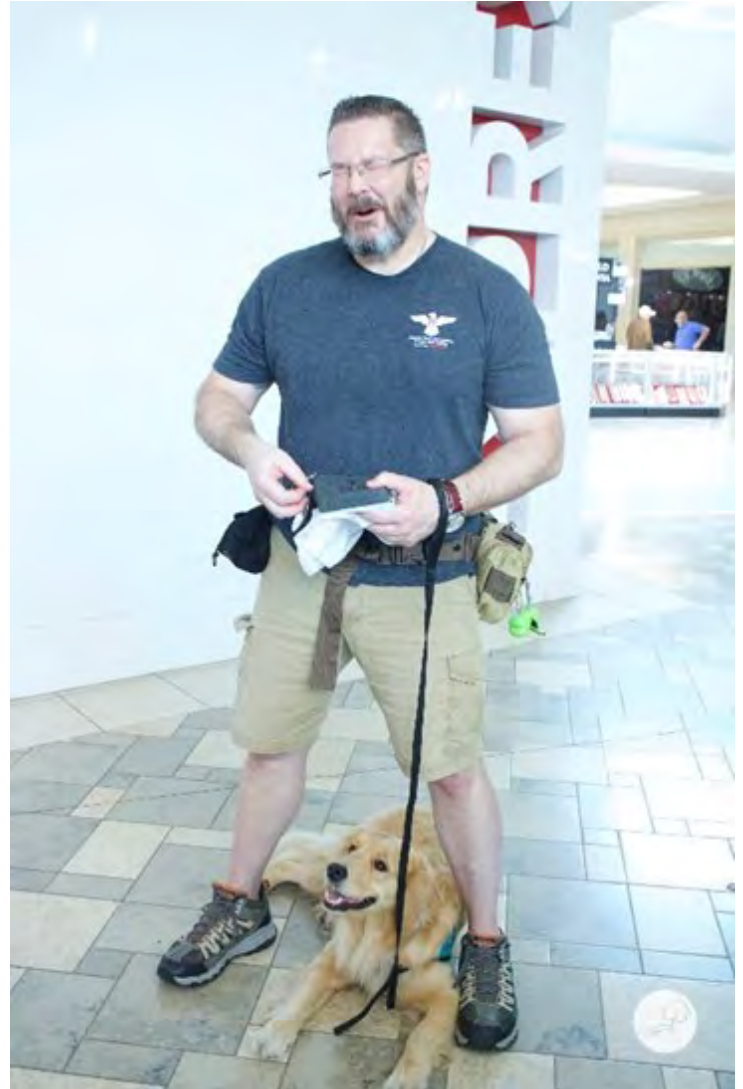
“Schwartz”

When an application from Michael Schwartz, USMC Veteran (known affectionately as Schwartz) for paws4vets came in over two years ago, no one would have ever claimed he would be our newest ITT record holder.

On Friday November 9, 2018 the record for attending the most ITT sessions was handed to Schwartz as he & CHEVERLY completed and passed their Public Access Test earning their Black Vest!

paws4vets recognizes Schwartz for 24 months of hard work!

One of the things that makes paws4people and paws4vets so unique is that ITT is completely customized to each Client. There is no set, cookie-cutter training camp with a start and end date. This means working month after month, in constant communication with each Client's medical treatment team, to ensure that their experience is optimized with continuity of care.



For some, like Schwartz, this process is especially long; but as long as the Client is willing to keep putting in the effort and making positive progress, so are we.

So a huge congratulations to Schwartz. Some may see it as taking the longest. We see it as working the hardest and refusing to give up!



paws4people's 7th Annual Family Reunion was held on Friday and Saturday, October 12-13, 2018. 250 members of the paws4people and 75 Dogs gathered together on the UNC Wilmington Campus for a weekend of festivities, fun, and fellowship.

On Friday, October 12, 2018, Clients and Staff met at the Independence Mall in Wilmington to mark the beginning of Public Access Recertification 2018.

Wine and Wags was a much welcome time to relax after full day of Public Access Tests (PATs).

The Graduation Ceremony in Kenan Auditorium began on Saturday, October 13 at 3 pm with Master of Ceremonies, Terry Henry, giving the very interesting and informative annual "state of paws4people" report.

Everyone watched closely the Dogs In-Training and SDTP student/alumni Demo.



7th Annual Reunion

SDTP students selected Jessica Breshears as their student speaker. Jessica spoke about her time with paws4people and training, describing the SDTP classes as “absolutely the best part of [her] college experience. Jessica told us about each of the Dogs In-Training (BRODIE, DELLA, and WARREN) with whom she was paired for training and the life lessons that each Dog taught her.

Kyria Henry, Dawn Richard-Cook, and Steve Elliott, PhD, Director, School of Health and Applied Human Sciences presented paws4people Assistance Dog Trainer – Public Access certificates to 44 students who completed the entire four-course SDTP certificate program.

Sarah Sayre presented paws4people Assistance Dog Trainer – Puppy Development certificates to the 26 interns who completed their Puppy internship.

Cece McConnell introduced HM2 Buf Kloppenborg, USN (ret.) and WALKER who was chosen as Client Speaker.

Following Buf’s heartfelt speech, Cece called each graduate to the stage for vesting.

Total Graduates: 37



7th Annual Reunion

The Awards Dinner kicked off promptly at 6 pm.

Chad Porter, founder of the Porter Financial Group, keynoted our Annual Dinner. Chad's keynote speech kept everyone on the edge of their seats as he related details of a 20-foot ski boat racing out of control toward him on a fateful summer day in 1991 on Tucker Lake near Benson, NC when he was 15 years old. Chad had just completed a ski show as a member of the Ski Heel stunt team. An athletic teenager who excelled in sports and had dreams of playing in the NFL had [his] whole life planned out. Chad's physicians were able to repair his right leg. His left foot was never recovered from Tucker Lake. Lying in the hospital bed, Chad told himself that he "could either quit or fight through [...]" that's really your only two choices when you face adversity." Chad's message of "Quit or fight through," resonates loudly with the entire paws4people family!

Dylan Kurtz of Dylan Donates also gave a heart-warming speech. Dylan, age 14, shared his "Hair Raising Journey" about overcoming fears in order to help others. Dylan's heartfelt, funny, and thoroughly en-joyable speech can be found at:

<https://www.youtube.com/watch?v=fiLluXS4tpo&feature=youtu.be>



Kyria Henry recognized staff and volunteers for all of their hard work, kindness, and generosity. Without all of you we cannot do any of this. You are always willing to be there for us whenever we need you.

We look forward to seeing everyone at our 8th Annual Family Reunion in November 2019!

The 2018 SIDNEY Awards



The SIDNEY Awards are awarded for Excellence in Veterinary Care. Award winners were announced at our 7th Annual Family Reunion.



Kathleen Ham DVM, DACVS, MS
Assistant Professor, The Ohio State
University College of Medicine



Ken Layton, DVM
Pine Valley Animal Hospital

We thank our 2018 SIDNEY Award winners for their expertise, knowledge, skill, care, and compassion to paws4people Puppies, Dogs In-Training, Dogs, staff, Clients, and Handlers!

The 2018 ADDIE Awards



ADDIE was a member of the “original four” dogs who started the paws4people foundation. ADDIE, over time, became the “cornerstone” of the paws4people foundation as she was used to start every new program. At her passing, she had the following certifications: Psychiatric Assistance Dog, Rehabilitative Facility Dog, and Canine Assisted Education Facility Dog. The ADDIE Awards are intended to identify paws4people dogs who exemplify the “BEST,” following in the footsteps of ADDIE, in each of the following categories thus preserving the Memory of ADDIE. Award winners were announced at our 7th Annual Family Reunion, with winners in the following categories for 2018:

paws4people Assistance Dog & Handler (over 18) presented to Nicholas Cain & SHAW

paws4vets Assistance Dog & Handler (over 18) presented to Nathan Pickering, USA Veteran & BANKS

paws4people/paws4vets Assistance Dog & Handler (under 18) presented to Riley Wall & CANYON

paws4people Facility Dog & Handler presented to Terri Jo Rucinski & REMINGTON

The 2018 ADDIE Awards



SHAW & Nicholas Cain

AD-PND-MAD



Nicholas has been faced with many obstacles in his life. He was born premature & weighed only 1 lb. 11 oz. He went on to develop normally, make good grades in school, play the piano & baseball. At age 8 he became sick with virus like symptoms & went into respiratory arrest which caused brain injury. This occurred on Mother's day in 2000. Since meeting SHAW Nicholas has had a renewed determination & has been all smiles! SHAW retrieves items, open doors, helps steady Nicholas for transferring, and alerts others if Nicholas needs help.

The 2018 ADDIE Awards



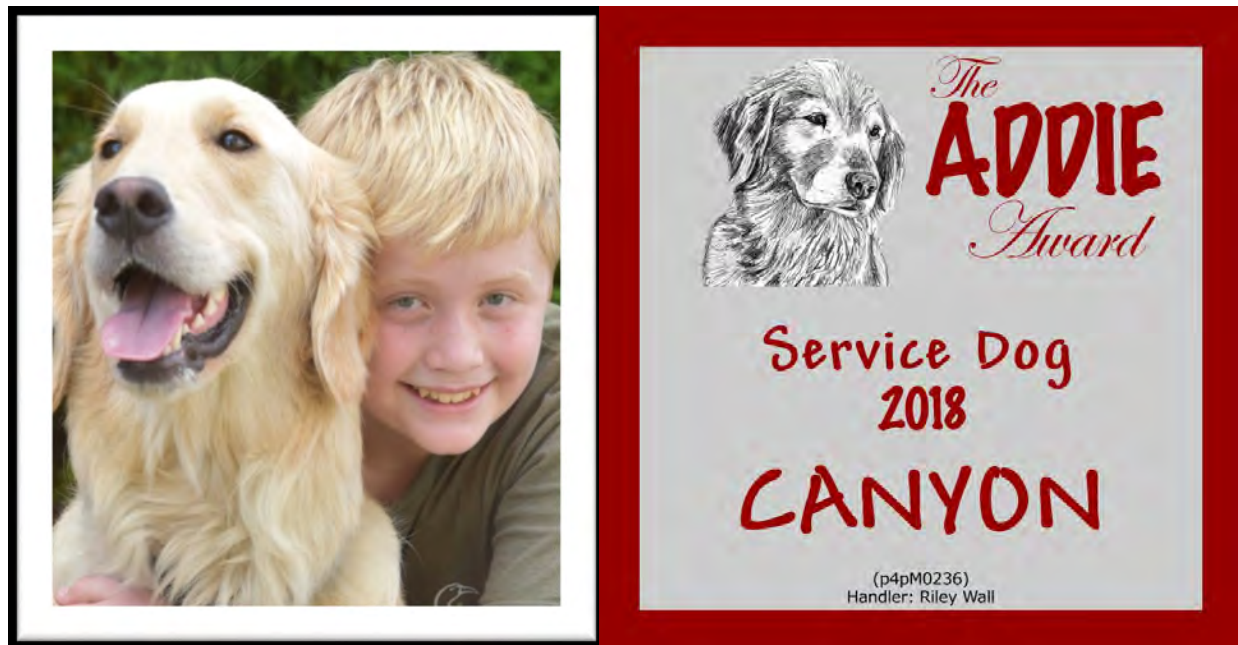
BANKS & Nathan Pickering, USA

Veteran AD-MED-PSY



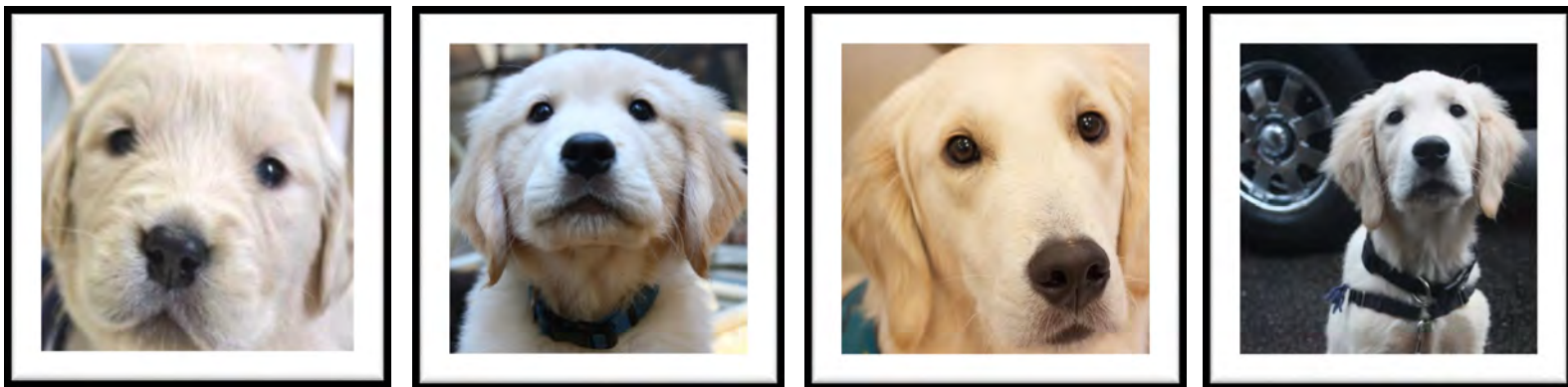
At 19 years old, Nathan joined the Army as a Mortuary Affairs Specialist. He was assigned to the Richmond Medical Examiner's Office and assisted in autopsies. He was then deployed to Germany and worked in Landstuhl Mortuary. He returned on Sept 10, 2001. The next day on Sept 11, 2001 his unit was mobilized to respond to the Pentagon to assist in the recovery after the attack. After 3 months at the Pentagon, he was deployed to Kandahar, Afghanistan. During his service, he received a traumatic blow to his head, injuring his jaw and causing a Traumatic Brain Injury. He struggles with social interactions as his anxiety becomes overwhelming. He also continues to have trouble sleeping because of nightmares and chronic pain. BANKS alerts him to his anxiety increasing before that sense of being overwhelmed occurs. BANKS also assists with retrieval of dropped items, bracing for sit to stand transitions, and waking Nathan up from nightmares.

The 2018 ADDIE Awards



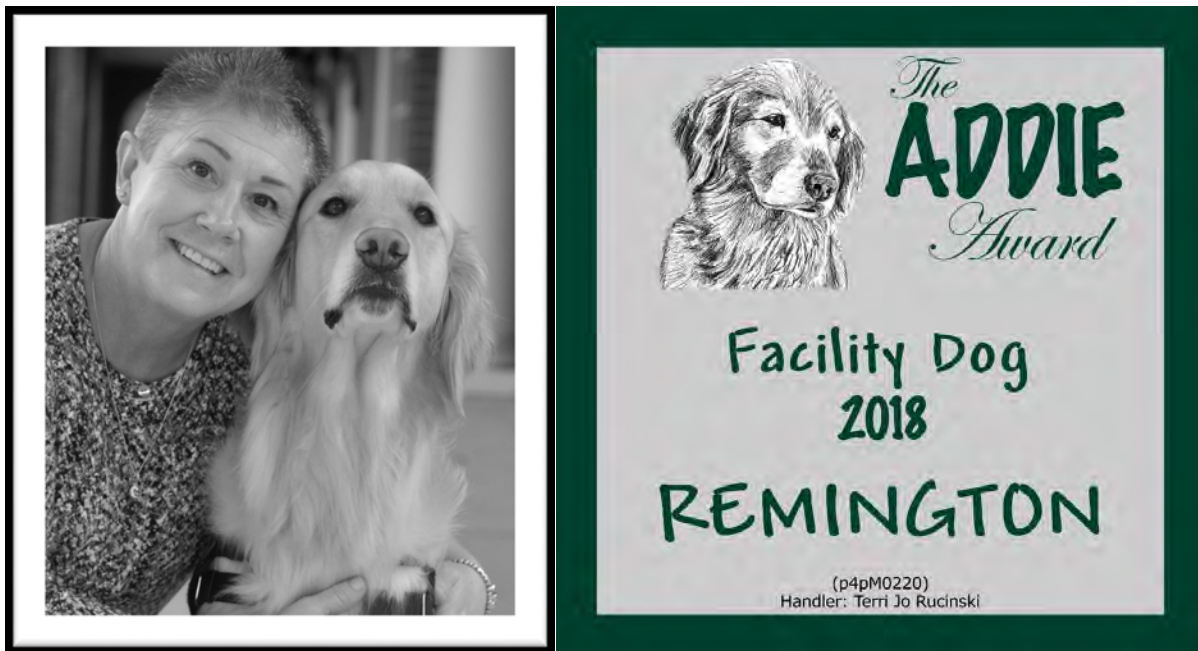
CANYON & Riley Wall

AD-MED-PSY



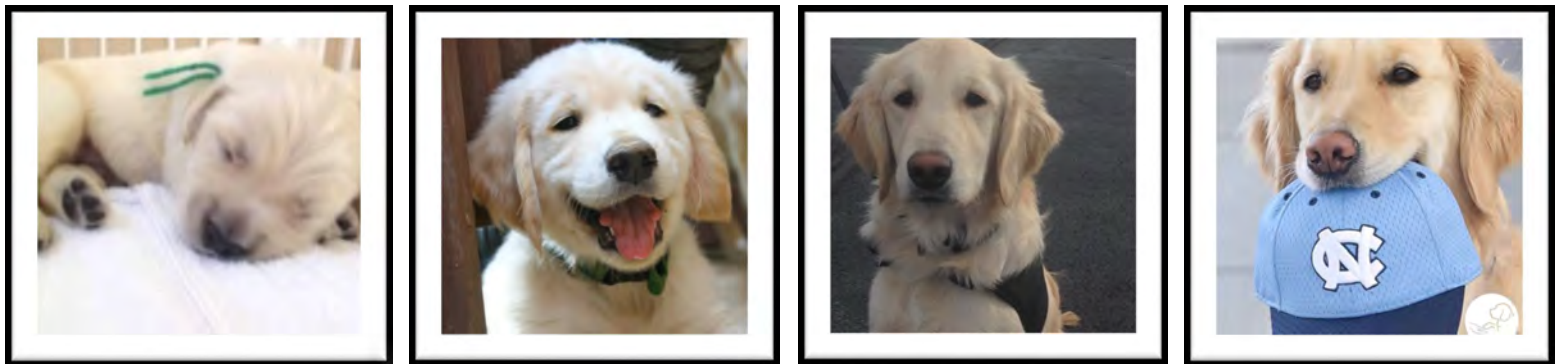
Riley has struggled for many years with several mental health issues including ADHD, Oppositional Defiance Disorder, Anxiety Disorder and Disruptive Mood Dysregulation Disorder. He has a hard time with large crowds and is easily agitated if he feels overstimulated. Riley met CANYON in September of 2015. CANYON alerts to Riley's anxiety symptoms as well as mood changes. He will use his nose to nudge him so Riley knows to pet him which allows Riley time to calm down. CANYON has also given Riley an opportunity to get out and speak to new clients as well as members of the community about what his struggles are and how his dog helps him. This has given Riley a confidence that he didn't have before.

The 2018 ADDIE Awards



REMINGTON & Terri Jo Rucinski

FD-RFD



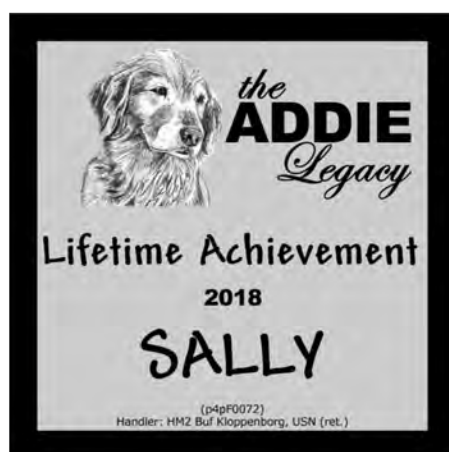
Terri Jo is the clinical coordinator for the UNC Campus Health Physical Therapy/Athletic Training Clinic and is the Staff Athletic Trainer for the UNC Baseball team. REMINGTON is an inspiration and brings joy to all that meet him. It is often heard from patients and athletes leaving the facilities that this “has been the best day ever in rehab thanks to REMINGTON”. REMINGTON has clearly become a part of UNC and a part of the “TEAM” He will continue to assist in the PT clinic and the athletic training facilities but he will also participate in community outreach activities including going to local schools to read with children, visiting patients in hospitals as well as nursing home facilities and he will be assisting with activities during UNC Baseball games.

The 2018 ADDIE Legacy Awards

paws4people remembers and honors all of our Dogs who have passed away throughout the years of operations. May they rest in peace and shine down upon their Clients and the paws4people family; never to be forgotten and forever remembered in our hearts for all of their services.



TRAVIS & Renee Johnson, USN Veteran
AD-MED-PSY
2004 - 2018



SALLY & HM2 Buf Kloppenborg, USN (ret.)
AD-MED-PSY
2008 - 2018



WINDE & Lissa Hall, USA Veteran
AD-MED-PSY
2011 - 2018

The 2018 ADDIE Legacy Awards



ELLIOTT & Keith Harrison, USA Veteran
AD-MED-PSY
2010 - 2018



BENNING & Clarke Ringelstein
AD-PND-MAD
2011 - 2018

10th Annual 5K & 1 Mile Fun Walk



paws4people hosted its 10th Annual 5K & 1 Mile Fun Walk on Sunday, April 29, 2018 at Greenfield Lake Park, Wilmington, NC.

Our great friends at Omega Sports Wilmington hosted the 5K Packet Pick Up on Saturday, April 28, 2018!

Prizes were awarded to top runners in each categories, including dogs!

Thank you so much to all of our 10th Annual 5K & 1 Mile Fun Walk sponsors, including our official food and water sponsor, Publix!

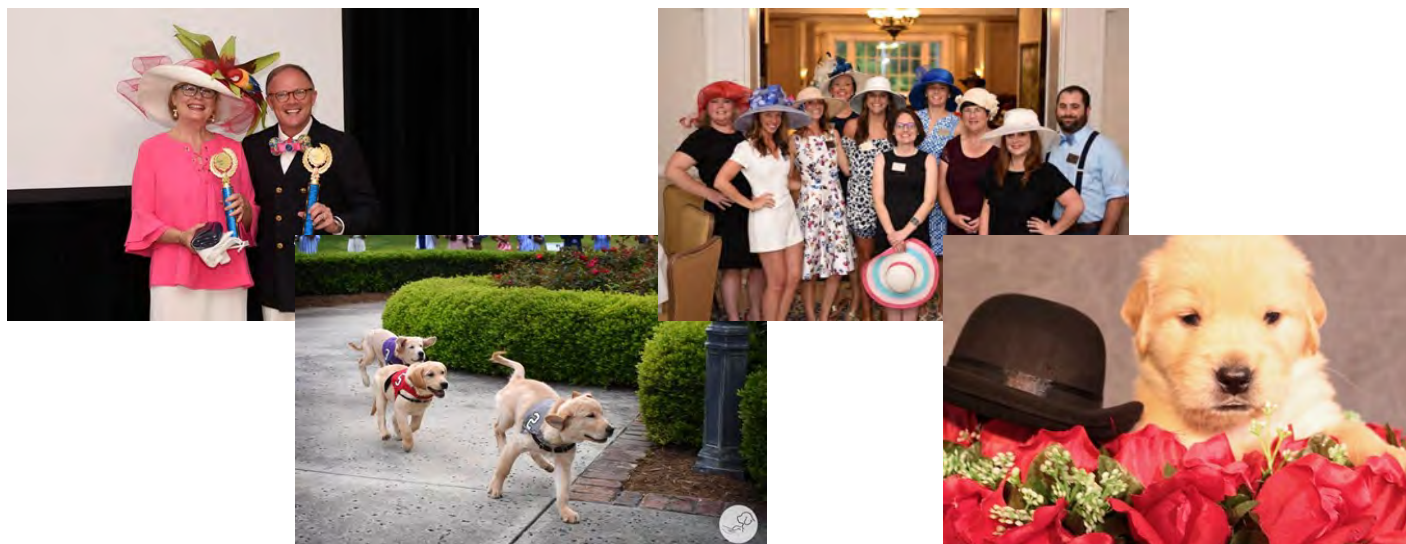
Please save the date for our 11th Annual 5K & 1 Mile Fun Walk on Sunday, March 23, 2019 at Greenfield Lake Park, Wilmington, NC!



4th Annual Derby4Dogs Garden Party



Thank you everyone who joined us on Saturday, May 5, 2018 for our 4th Annual Derby4Dogs Garden Party at Porters Neck Country Club! This year's Derby4Dog included a Puppy Derby cocktails, hors d'oeuvres, a silent auction, and a live viewing of The Kentucky Derby. Prizes were awarded for best hat and bow tie! Thank you to This Little Light Photography for the beautiful photos!



Please save the date for our 5th Annual Derby4Dogs Garden Party on Saturday, May 4, 2019 at The Terraces on Sir Tyler in Wilmington, NC!

Lego® Serious Play®



LEGO® SERIOUS PLAY® methodology © 2019 The LEGO Group or LSP is an innovative, hands on program specializing in bringing people together for critical thinking, problem solving, and to formulate a deeper understanding of the future and its possibilities.

Originally designed for business minded people and organizations, ADDIE's Way began implementing LEGO SERIOUS PLAY at ITT as a way for our clients to enhance insights into themselves, their journey through life's experiences & traumas, and their interpersonal relationships. We are grateful to have Dawn Richard-Cook, MA, LPC, as our own Trained Facilitator of LEGO® SERIOUS PLAY® methods and materials

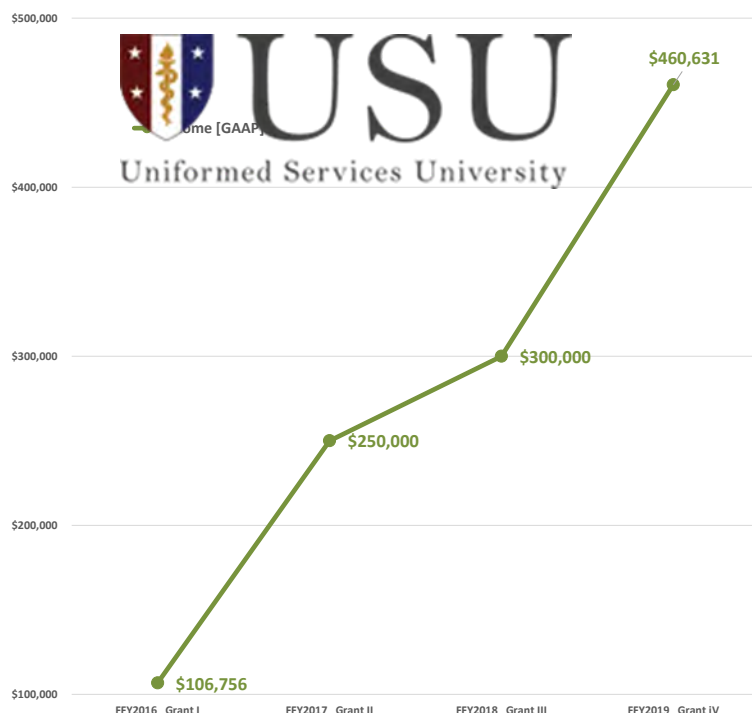
From customization of facilitator led play sessions, clients will move through a process of working individually to collaborating with their peers.

Play sessions can range from a basic 'getting to know' each other & rapport building to the complexities of learning how trauma and moral injury has impacted multiple domains of their life. Play involves using LEGO bricks, plates, minifigs, ladders, wheels, animals, windows, trees, fences, and multiple other pieces that promote creativity and imagination.



USUHS Wounded Warrior Service Dog Program Grant IV

Total Grant Awards, by Federal Fiscal Year (FFY), WWSDP Grant I IV



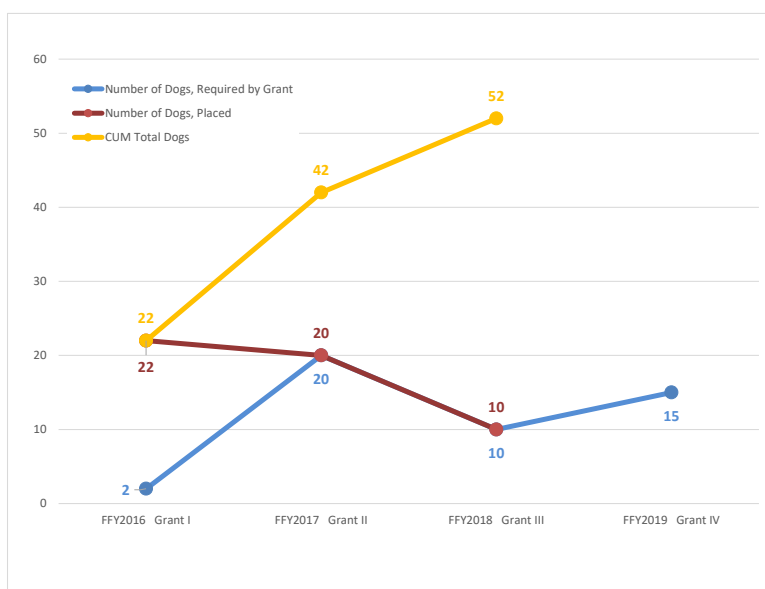
On September 19, 2018, paws4people received notice that it was awarded \$460,631.10 for the Wounded Warrior Service Dog Program (WWSDP) (Grant Award No. HU00011810053).

The WWSDP is a competitive grant program that supports nonprofit organizations committed to connecting Assistance Dogs with Veterans and Service Members. The Uniformed Services University of the Health Sciences (USU), 4301 Jones Bridge Rd., A1040C, Bethesda, MD 20814-4799 is the awarding and administering office of the WWSDP.

The WWSDP award will support 100% of the total direct expenses associated with our training and placement of Assistance Dogs with 15 Veterans and Service Members free of charge during the grant period September 24, 2018 through September 23, 2019.

paws4people was the recipient of three annual WWSDP awards from October 1, 2015 through September 30, 2018, which total \$656,090.28.

Total



To date, paws4people has trained and placed (free of charge) Assistance Dogs with 52 Veterans and service Members with operational support from the three annual WWSDP awards.

The WWSDP brings us one step closer to our goal of helping 100s of Veterans and Service Members each year!

We express our sincere appreciation to the USUHS for its continued support of paws4people's Assistance Dogs Transforming Lives!

This project is sponsored by the Uniformed Services University of the Health Sciences (USU); however, the information or content and conclusions do not necessarily represent the official position or policy of, nor should any official endorsement be inferred on the part of, USU, the Department of Defense, or the U.S. Government.

The Palmer Foundation

The Palmer Foundation was founded by Rogers Palmer and his wife, Mary, in 1990. Once fully vested, in 1995, the Board of Directors decided to support competitive domestic and international grant proposals in the area of the arts, education and health services. Over the past 25 years, The Palmer Foundation has awarded hundreds of domestic grants to 501(c)(3) nonprofit organizations working in countries where family members have lived. The Palmer Foundation empowers people to reach their highest potential. Grants are focused on projects that are realistic, impactful, and measurable.

paws4people was fortunate enough to be awarded a \$25,000 grant from the Palmer Foundation to put towards the cost of construction drawings, landscaping, and other initial expenses for the CHAENEY Building at our ADDIE's Way campus. Once finished, the CHAENEY Building will be a dormitory style building complete with a commercial kitchen that ADDIE's Way clients will be able to enjoy for years to come. Thank you Palmer Foundation for helping us to get this process started!



Live Oak Bank

Live Oak Bank's mission is to create an unprecedented banking experience for small business owners nationwide, through service and technology. Live Oak Bank is not your traditional bank. With a laser focus on innovation in finance and technology, they bring efficiency and excellence to the lending process. They believe deeply in personal service and focus on taking care of their customers throughout the life of the relationship.

In 2018 Live Oak Bank awarded paws4people with a \$25,000 grant towards our Phase 1 Completion of the ADDIE's Way BRIELLE Puppy Development Center (PDC). This phase has allowed us to open our new PDC, which has doubled the capacity and efficiency over our previous PDC location.

As an Official Training Venue (OTV) for our Puppies, Live Oak Bank understands and appreciates how important our PDC department is in shaping and nurturing the puppies who will grow up to save lives; and knows they deserve the best possible environment for their care and enrichment! We are so grateful for the \$25,000 grant we received from Live Oak Bank to complete renovation of the PDC.



LIVE OAK BANK®

2018 Pay-It-Forward Program

The Pay-It-Forward (PIF) is a program whereby each Direct Client¹ and Direct Handler² voluntarily engages in education, awareness raising, fundraising, and/or other efforts on behalf of paws4people, which help paws4people to continue to raise, train, and place more Assistance Dogs and Facility Dogs with more people.

We find that Direct Clients and Direct Handlers who participate in the PIF are much more invested in training, utilizing, and caring for their Assistance Dogs and Facility Dogs. The PIF provides a mechanism whereby each Direct Client and Direct Handler engages in activities outside his/her comfort zone, thus allowing him/her to get involved in a process that is "bigger-than-him/herself."

Through participation in the PIF, each Direct Client and Direct Handler becomes a member of the paws4people family, and in turn, helps the next members of the paws4people family, just as the previous members helped them. This ripple effect among Direct Clients and Direct Handlers is the very essence of the PIF.

While participation in the PIF is a required part of our placement process, public fundraising is not required.

Based on the thoughts and feedback shared by Direct Clients and Direct Handlers, paws4people set the PIF 1 Goal of \$10,000 in funds and "non-cash" credit from a Direct Client's or Direct Handler's direct efforts.

The PIF is not about reaching the PIF Goal 1; rather, the PIF is the Direct Client's or Direct Handler's involvement, passion, and dedication as part of the paws4people family! **PARTICIPATION & EFFORT** are what matters!

paws4people awarded the 2018 PIF Excellence Award to Jim & Judy Sarwark.



2018 Combined Federal Campaign

The mission of the Combined Federal Campaign (CFC) is to promote and support philanthropy through a program that is employee focused, cost-efficient, and effective in providing all federal employees the opportunity to improve the quality of life for all. CFC is the world's largest and most successful annual workplace charity campaign, with almost 200 CFC campaigns throughout the country and overseas raising millions of dollars each year. Pledges made by Federal civilian, postal and military donors during the campaign season (September 1 to December 15) support eligible non-profit organizations that provide health and human service benefits throughout the world.

Thanks to the generous support of the Federal workforce over \$8.2 Billion has been raised through the CFC since 1961.

In 2014, our paws4vets program was thrilled to be recognized as a participating charity for the first time at the national level.

paws4vets had a fantastic CFC season. We did over 80 events from September 2018 to January 2019.



A huge thank you to all the paws4people staff Randy Powers and Clients who attended these events. MORGAN, JACKSON, EMBRY, HARRIS, and all the other Assistance Dogs and Assistance Dogs In-Training were troopers, sometimes meeting and greeting 100s of people in a day.

We hope that pledges hit the \$500,000.00 mark for the 2018 campaign (September 2018-January 2019). Those funds are a huge help to pay our operating expenses and are greatly appreciated!

If you are or know an employee of the Federal government anywhere in the world, we ask that you pledge any amount you can through the CFC payroll deduction program to paws4vets CFC# 19324.

<http://paws4vets.org/cfc/>

2018 NC State Employees Combined Campaign (SECC)



The North Carolina State Employees Combined Campaign (SECC) launched the 2018 campaign on August 17, 2018 with a charity fair and lunch on Bicentennial Plaza in downtown Raleigh.

The 2018 campaign theme, Power of Giving, highlights the powerful difference that each donation makes as well as the tremendous power in the combined donations of all state employees.

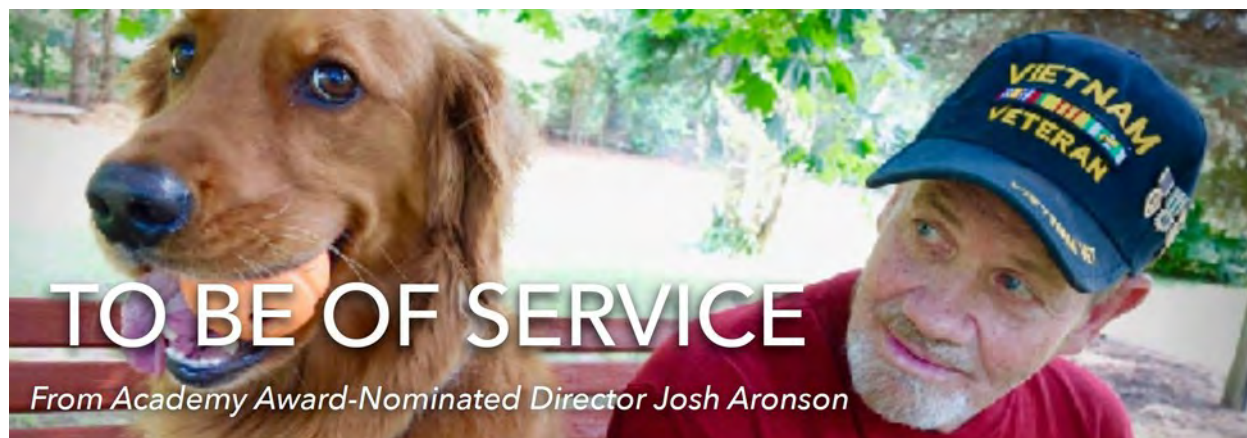
The 2017 campaign raised more than \$3.7 million for charities across North Carolina.

paws4people is a very popular participant at campaign events held by different North Carolina agencies because there are always a few Dogs and Puppies in attendance.

Thank you to the NCSECC, State Employees, and Retirees for your generosity and hospitality!



To Be of Service, a Documentary



In 2018, paws4people partnered with Josh Aronson and Aronson Film Associates to participate in To Be of Service, a documentary film about Veterans with PTSD and the Service Dogs who help them.

On Thursday, February 8, 2018, crew filmed with Sgt Brandon Lewis, USMC (ret.), Latisha Lewis & BOOTHE at their home and in locations around Jacksonville, NC.



On Friday, February 9, 2018, crew filmed an ITT SOD and training at ADDIE's Way with paws4people.



On Friday, April 27, 2018, crew filmed Brandon, Latisha, & BOOTHE at their new home and in locations around in Lubbock, TX.



On Sunday, May 20, 2018, crew filmed in Fredericksburg VA with Walter Parker, USA Veteran, his wife Susan, their son Michae & Walter's Psychiatric Assistance Dog JACKSON.



To Be of Service is to be released nationwide in 2019. For more information about To Be of Service, please go to: <https://www.tobeofservicefilm.com/>

Dylan Donates



In early 2018, Dylan Donates added Joyce Kilmer Middle School classmates Evan Preta and Lara Jae Evangelista of Falls Church, VA to form the trio of DELDonates, a letter representing the name of each group member.



The DELDonates endeavors in 2018 included the crew's rounded up sponsors and donors for an online auction, which they set up on the BiddingOwl website with items ranging from gift certificates to local businesses, to jewelry and pet-related products.

DELDonates joined paws4people at the March 2018 Bump, driving over 600 miles (through sun, rain, sleet, and snow), and watched 3 Veterans Bump with their Service Dogs.

On Saturday, April 25, 2018, DELDonates teamed with Mookie's BBQ Restaurant in Falls Church, VA for a fundraiser to benefit paws4vets. And, in May, as a result of all of their hard work, DELDonates became a Puppy naming sponsor of JASPER, a Puppy from REIGN's March 28, 2018 Litter!

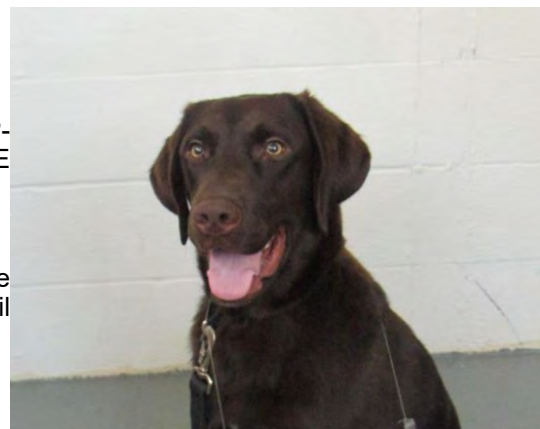
Thank you to Dylan, Evan, and Lara for making a difference in the lives of Veterans through your generous support of paws4vets!

HAMPSHIRE Graduates from CIA Dog Training Center

In early July 2018, paws4people announced that HAMPSHIRE was selected for the CIA Dog Training Program Fall 2018 "Puppy Class"!

The CIA tested 11 dogs from different organizations, choosing HAMPSHIRE to train for explosive detection work! To say that HAMPSHIRE made a big impression on the CIA evaluators would be an understatement!

On July 17, 2018, the CIA Dog Trainers picked up HAMPSHIRE at the paws4prisons training facility at Mount Olive Correctional Complex and Jail in Mount Olive, WV.



CIA's new "Puppy Classes" lasts 16 weeks. Classes are held 7 days a week, even on holidays. The 1st 6 weeks the dogs are focused on imprint training at the CIA Dog Training Center. At the end of the 6 weeks, the dogs are paired with handlers and the new teams undergo another 10 weeks of advanced training. To graduate, the dogs and handlers must pass 2 national certification tests: one administered by the Bureau of Alcohol, Tobacco, and Firearms and another by the United States Police Canine Association. These tests are the gold standard for explosive detection dog certification.

After his second week of training, the CIA Dog Trainers reported:

HAMPSHIRE is amazing! He's a fast learner, and has a tremendous will to work! We just finished the second week of training, so we have four more weeks of imprinting and then ten weeks of class with the new handlers.

It's very rare that we find a dog to this caliber. We couldn't be more pleased with his performance and progress.

We checked on HAMPSHIRE at the end of August 2018, and the CIA Dog Trainers told us:

HAMPSHIRE is a stud! He is doing an amazing job and we couldn't be happier! We have a week and half left of imprinting before class starts on September 10th.

On October 30, 2018, Kyria visited the CIA Dog Training Center, watched training sessions, and met HAMPSHIRE's CIA Dog Handler.

On November 16, 2018, HAMPSHIRE graduated from the CIA Dog Training Center.

A huge thank you to everyone who participated in HAMPSHIRE's training at paws4people -- from Puppy Development through the paws4prisons Program Scent Program and his trainers at the CIA Dog Training Center!

We wish HAMPSHIRE and his CIA Dog Handler all the best for an incredible career as an explosive detection team!

Animal Assisted Intervention International Annual Conference



On Friday and Saturday, August 17-18, 2018, Kyria Henry attended the Animal Assisted Intervention International (AII) Annual Conference.

This year's two-day conference focused on Animal Welfare & Well Being in Animal Assisted Interventions and was held on the University of Minnesota Campus in the Continuing Education and Conference Center.

paws4people has been involved in the process of setting standards and core competencies of AII.



Assistance Dogs International Annual Conference



On Sunday through Wednesday, August 19-22, 2018, Kyria Henry and Danielle Cockerham attended the Assistance Dogs International (ADI) Annual Conference at the Hyatt Regency Mall of America in Bloomington, Minnesota

The ADI Conference is held annually around the world to educate ADI members on the latest developments and initiatives in the assistance dog industry as well as to share best practices. It is also one of the few times ADI members get the opportunity to network and learn directly from each other.

This was paws4people's first ADI Annual Conference as a fully accredited member! Kyria Henry is photographed with ADI's new fully accredited members.



paws4people is 1 of 80 fully accredited members in North America!

The ADI Board of Directors decided to conduct an ADI Conference every year instead of every other year to maintain the energy, enthusiasm, and connection with members.

We can't wait for the 2019 ADI Conference in Indianapolis, IN and the ADI Conference in 2020 in Europe!

Cape Fear Community College Assistance Dog I Class



On September 5, 2018, Assistance Dog I classes began at the Cape Fear Community College (CFCC), Wilmington, NC taught by Kyria Henry.

The 82.5-hour continuing education course introduces students to all aspects, roles, and functions of Assistance Dogs in society and specifically to individuals with physical, neurological, psychiatric, and emotional disabilities. paws4people Assistance and Facility Dogs attend class regularly.

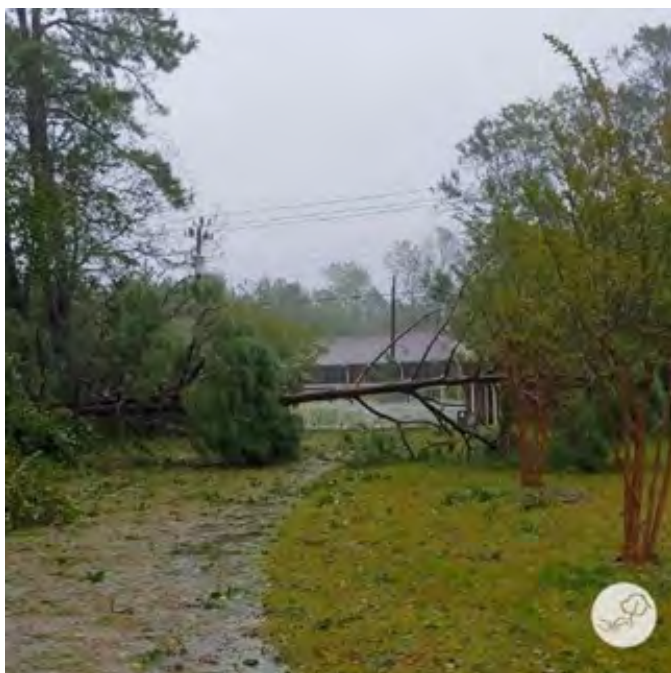
Assistance Dog I classes are the next step in paws4people's deepening relationship with CFCC!



Hurricane Florence (Sept. 13, 2018 - Sept. 18, 2018)



We thank everyone for their kind words, offers, and support as paws4people's Wilmington headquarters faced Hurricane Florence and its aftermath in the days, weeks, and months that followed. Without the dedication of our wonderful staff, UNCW Service Dog Training Program Students, Puppy Development Center Interns, and all of our community volunteers, we would not have been able to get ADDIE's Way cleaned up and running as fast as we did.



paws4people/Trupanion® Group Veterinary Health Insurance Policy



In 2018, paws4people obtained a customized group Veterinary health insurance policy from Trupanion® to cover paws4people-owned Puppies, Dogs In-Training, Assistance Dogs who are placed into conditional custody and care of Clients, and Facility Dogs and Emotional Support Dogs who are placed into conditional custody and care of Handlers.

Our Policy insures paws4people Dogs from birth through age 14.

Group Veterinary health insurance coverage helps to protect all of us from the financial burden of costly Veterinary expenses due to injuries to or illnesses of paws4people owned Dogs.

On Monday and Tuesday, April 17-18, 2018, Kyria Henry & RHYS attended Trupanion's Territory Partners Conference in Las Vegas, NV. Kyria gave a presentation about paws4people to Trupanion staff and Territory Partners in attendance. Trupanion has 106 Territory Partners who bring a wealth of insurance knowledge to visits with 20,000 Veterinary clinics across North America.

As of December 1, 2018, 216 paws4people owned Dogs are enrolled in the Policy.

In the first year of our Policy, 102 eligible claims were filed for paws4people-owned Dogs. Trupanion paid claims totaling \$24,701 for paws4people-owned Dogs.

Through our partnership with Trupanion, we know that when a paws4people-owned Dog gets sick or injured, we can focus on getting the best care possible.



2018 Official Training Venues

One of the most important stages for Assistance Dogs In-Training and Facility Dogs In-Training is Puppy Development. During the Puppy Development stage, our focus is on community socialization and Puppies' experiencing as many sights, smells, textures, people, and environments as possible. Community socialization begins at 6 weeks of age and continues until 16-20 weeks of age.

In 2017, paws4people piloted Official Training Venues to provide new and varied experiences for our Puppies during their Puppy Development stage!

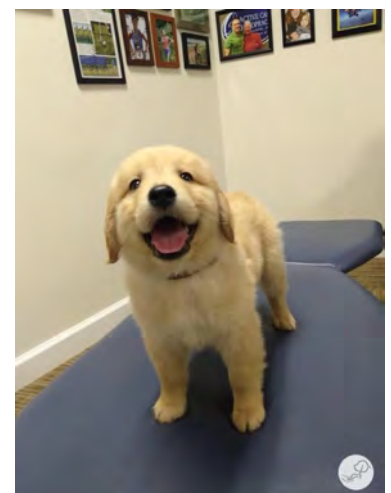
In 2018, due to the incredible success of the Official Training Venues and demand for our Puppies, paws4people added even more Venues.

We thank you for your enthusiastic participation as a paws4people Official Training Venue in 2018 hosting monthly Puppy visits and an awareness-education-fundraising events to benefit paws4people:

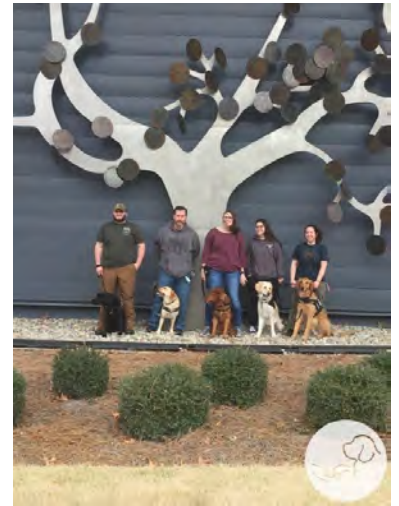


You and your employees, customers, clients, and students helped to prepare our Puppies for their future roles as Assistance Dogs for our clients with life-altering disabilities, and Facility Dogs who are trained to work with professionals in workplace settings.

2018 Official Training Venues



2018 Official Training Venues



2018 Top Dog Sponsors



Official Dog Food Sponsor



Wealth
Management

The Linn Group



Wealth
Management



2018 New Leash on Life Sponsors



The Tom Sarwark Memorial Fund



2018 Leader of the Pack Sponsors



Anne Spychala
Family Charitable Foundation

2018 Pawsitive Partner Sponsors



**The Smuck
Foundation**



trupanion[™]
Medical insurance for the life of your pet.

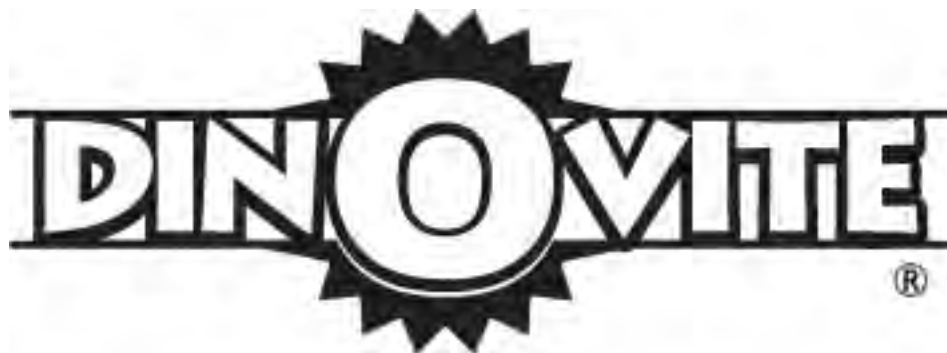
Joy Smith



**THE
GENERAL'S
HOT SAUCE**



2018 Official Product Sponsors



2018 Official Service Sponsors



2018 Official Hospitality Venues



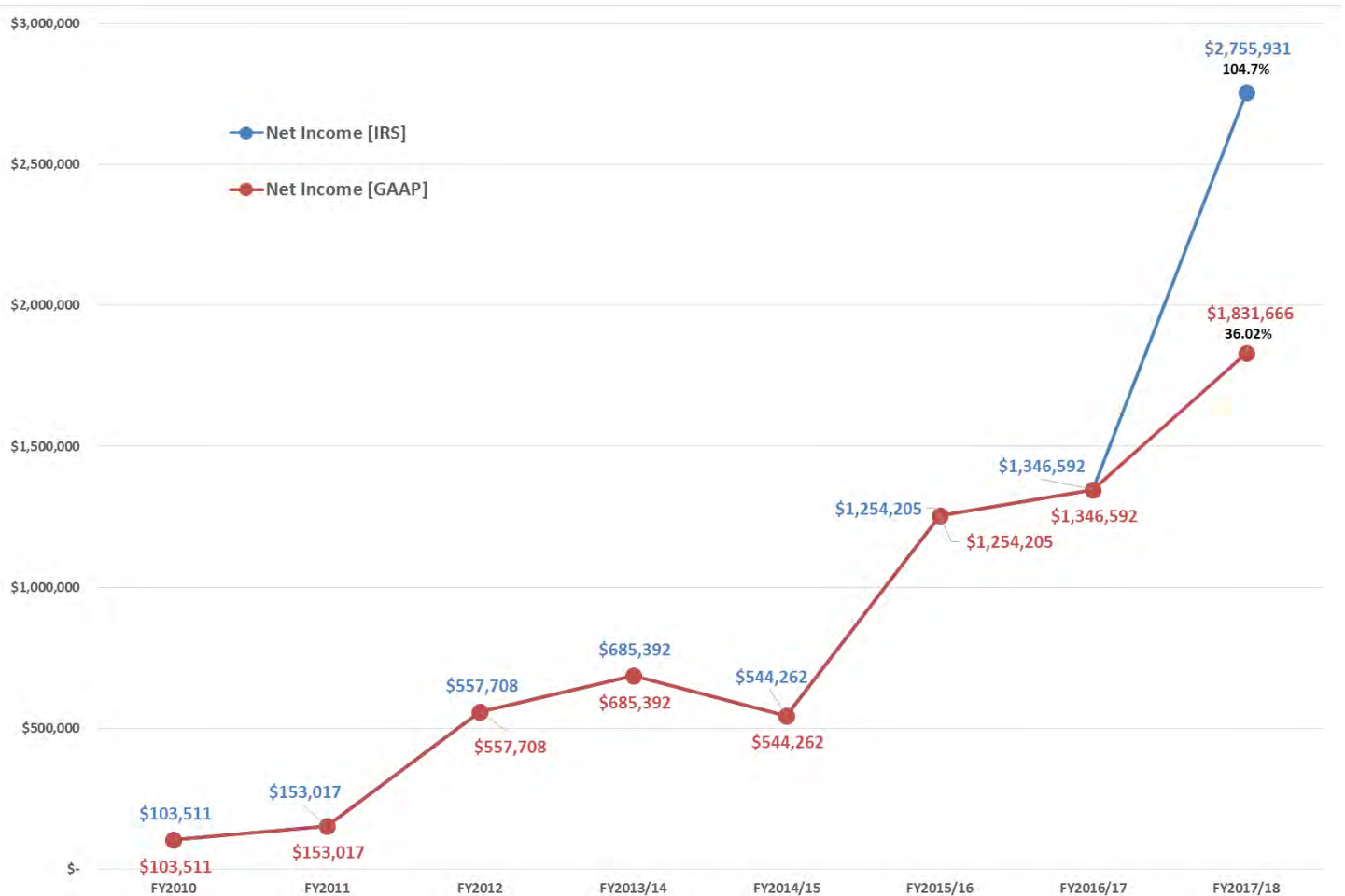
Wilmington, NC

Marietta, OH

FY 2017-18 Financial

TOTAL REVENUE

By Fiscal Year w/ Annual Rate of Growth [Audited]



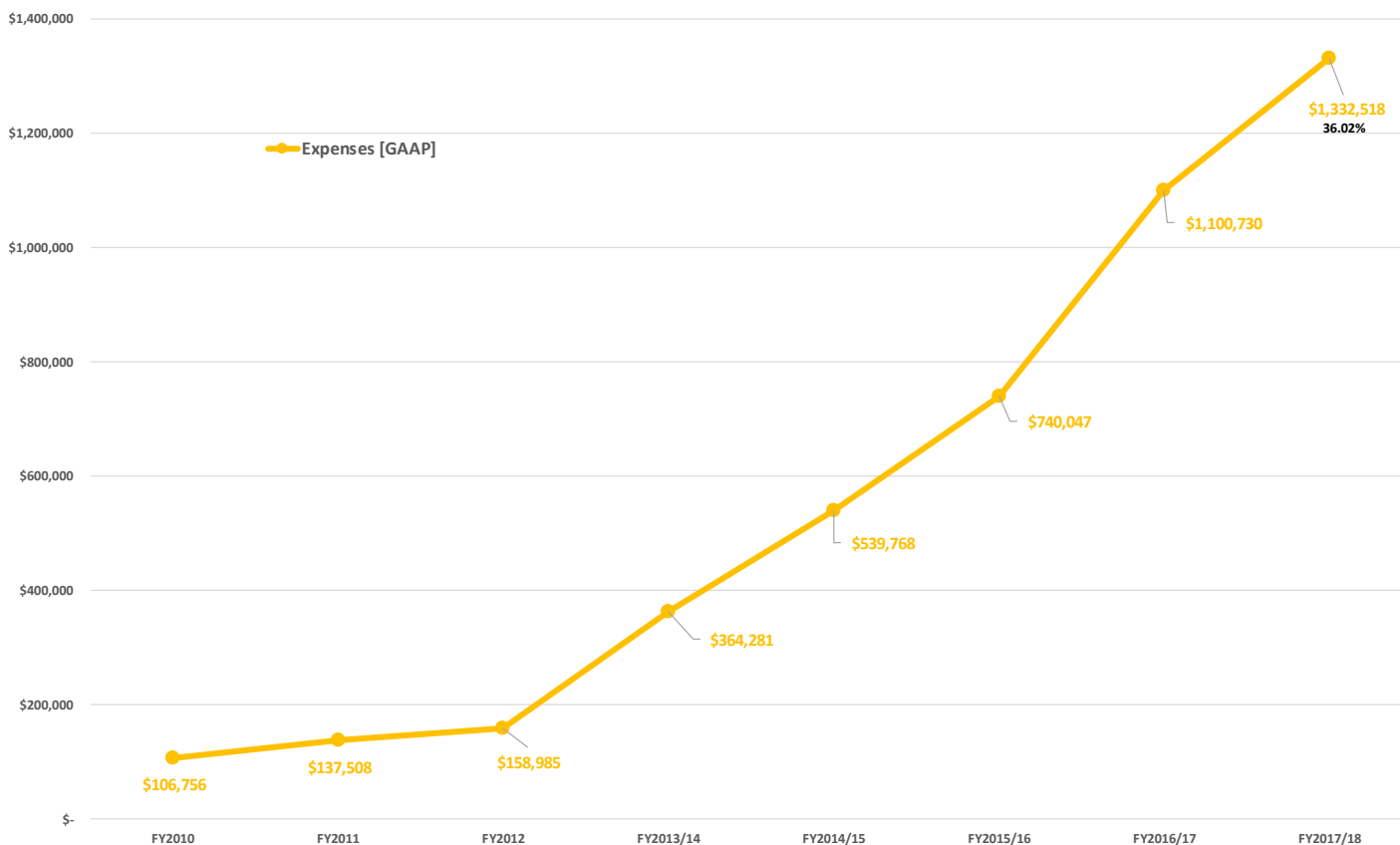
Seven - Year Average Growth Rate:

[IRS]: 179.58%

FY 2017-18 Financial

TOTAL EXPENSES

By Fiscal Year w/ Annual Rate of Growth [Audited]

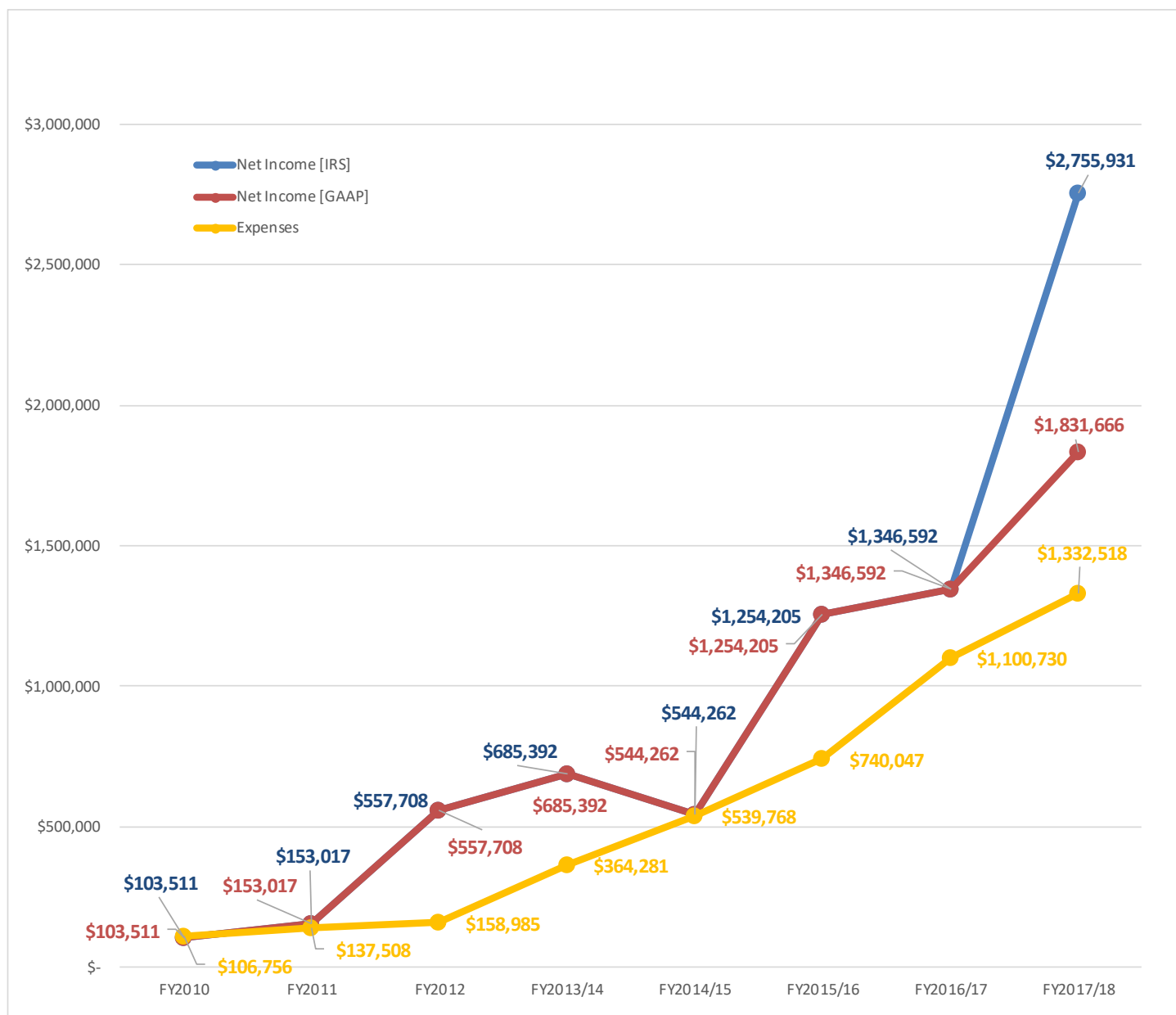


Seven - Year Average Growth Rate:

[GAAP]: 146.95%

FY 2017-18 Financial

TOTAL INCOME vs EXPENSES [Audited]



FY 2017-18 Financial

STATEMENT of ACTIVITIES [Audited]

paws4people, Inc.
STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2018

	Unrestricted		Temporarily	
	Operations	Canines	Restricted	Total
Support and Revenue:				
Public Support	\$ 1,084,475	\$	\$ 40,000	\$ 1,124,475
Federal Grant/Wounded Warrior Service				
Dog Program Revenue			300,000	300,000
In-Kind Goods and Services	357,248			357,248
Fundraising, Net of Direct Expense of \$42,962	26,130			26,130
Miscellaneous Revenue	23,813			23,813
Net Assets Released from Restriction	<u>373,333</u>		<u>(373,333)</u>	
 Total Support and Revenue	 1,864,999		 (33,333)	 1,831,666
Operating Expenses:				
Program	1,521,839			1,521,839
Administrative	114,407			114,407
Fundraising	<u>48,795</u>			<u>48,795</u>
 Total Operating Expenses	 <u>1,685,041</u>			 <u>1,685,041</u>
Change in Net Assets				
Before In-Kind Canine and Other	179,958		(33,333)	146,625
In-Kind Canine Training Revenue and Expense:				
In-Kind Canine Training and Care Revenue		5,897,827		5,897,827
In-Kind Canine Training and Care Expense		<u>(2,948,915)</u>		<u>(2,948,915)</u>
 Total In-Kind Canine Training and Care Revenue, Net		 <u>2,948,912</u>		 <u>2,948,912</u>
Other Income (Expense)				
Investment Income	1,283			1,283
Interest Expense	(4,725)			(4,725)
Depreciation	<u>(14,156)</u>	<u>(553,325)</u>		<u>(567,481)</u>
 Total Other Expense, Net	 <u>(17,598)</u>	 <u>(553,325)</u>		 <u>(570,923)</u>
 Change in Net Assets	 162,360	 2,395,587	 (33,333)	 2,524,614
Net Assets, Beginning of Year as Previously Stated	476,601	8,880,627		9,357,228
Prior Period Adjustment	<u>129,641</u>	<u>(2,507,420)</u>	<u>158,333</u>	<u>(2,219,446)</u>
Net Assets, End of Year	<u>\$ 768,602</u>	<u>\$ 8,768,794</u>	<u>\$ 125,000</u>	<u>\$ 9,662,396</u>

FY 2017-18 Financial

STATEMENT of FUNCTIONAL ACTIVITIES [Audited]

paws4people, Inc.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended June 30, 2018

	Program		Administrative	Fundraising	Total
	Operations	Canines			
Salaries and Wages	\$ 294,728	\$	\$ 74,624	\$ 23,576	\$ 392,928
Payroll Taxes and Fees	34,052		3,605	2,404	40,061
Employee Benefits	5,439				5,439
Contractors	132,163			6,785	138,948
Printing and Postage	4,045				4,045
Advertising	6,779			16,030	22,809
Office Expense	74,646		18,662		93,308
IT Expense	29,843		9,948		39,791
Canine Food, Grooming and Transportation	223,280				223,280
Travel and Transportation	169,281				169,281
Membership, Conferences and Certifications	19,649				19,649
Insurance	31,952				31,952
Professional Fees	42,884		7,568		50,452
Taxes, License, and Registration	3,807				3,807
Service Fees	9,052				9,052
Repairs and Maintenance	60,778				60,778
In-Kind, Goods and Services	357,248				357,248
Miscellaneous Expense	22,213				22,213
Total Operating Expenses	1,521,839		114,407	48,795	1,685,041
Canine In-Kind Expense		2,948,915			2,948,915
Depreciation	14,156	553,325			567,481
	\$ 1,535,995	\$ 3,502,240	\$ 114,407	\$ 48,795	\$ 5,201,437
Total Expense	\$ 5,038,235		\$ 114,407	\$ 48,795	\$ 5,201,437
PAF Percentages:	96.86%		2.20%	0.94%	100.00%

FY 2017-18 Financial

STATEMENT of CASH FLOWS

paws4people, Inc.STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2018

Cash Flows from Operating Activities:	
Change in Net Assets	\$ 2,524,614
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:	
Depreciation and Amortization	567,481
In-Kind Canine Training and Care, Net	(2,948,912)
Realized and Unrealized Gain on Investments	(418)
Changes in Assets and Liabilities that Provided (Used) Cash:	
Other Receivables	129,641
Pledge Receivable	50,000
Federal Grant/Wounded Warrior Service Dog Program Receivable	(16,667)
Tractor Supply/4health Gift Card Inventory	(17,914)
Accounts Payable	(7,885)
Due to Employee	1,868
Net Cash Provided by Operating Activities	<u>281,808</u>
Cash Flows from Investing Activities:	
Purchase of Property and Equipment	<u>(280,021)</u>
Net Cash Used by Investing Activities	<u>(280,021)</u>
Cash Flows from Financing Activities:	
Increase in Debt Issuance Costs	(9,183)
Payments on Notes Payable	<u>(3,411)</u>
Net Cash Used by Financing Activities	<u>(12,594)</u>
Net Decrease in Cash and Cash Equivalents	(10,807)
Cash and Cash Equivalents, Beginning of Year	<u>421,779</u>
Cash and Cash Equivalents, End of Year	<u>\$ 410,972</u>

FY 2017-18 Financial

STATEMENT of FINANCIAL POSITION

paws4people, Inc.
STATEMENT OF FINANCIAL POSITION
 June 30, 2018

	Unrestricted		Temporarily	
	Operations	Canines	Restricted	Total
ASSETS				
Current Assets:				
Cash and Cash Equivalents	\$ 410,972	\$	\$	\$ 410,972
Pledge Receivable			25,000	25,000
Federal Grant/Wounded Warrior Service Dog Program Receivable			100,000	100,000
Tractor Supply/4health Gift Card				
Inventory	17,914			17,914
Investments	24,991			24,991
Total Current Assets	453,877		125,000	578,877
Canine Assets:				
Canines in Active Service:				
Assistance Dogs		6,136,187		6,136,187
Facility Dogs		440,312		440,312
Emotional Support Dogs		1,039,088		1,039,088
Less: Accumulated Depreciation		(1,360,106)		(1,360,106)
Total Canines in Active Service		6,255,481		6,255,481
Breeding and Training Programs		2,513,313		2,513,313
Total Canine Assets, Net		8,768,794		8,768,794
Property and Equipment:				
Land	489,880			489,880
Buildings and Improvements	981,839			981,839
Furniture and Equipment	11,957			11,957
Vehicles	75,784			75,784
Less: Accumulated Depreciation	(51,306)			(51,306)
Property and Equipment, Net	1,508,154			1,508,154
Total Assets	\$ 1,962,031	\$ 8,768,794	\$ 125,000	\$ 10,855,825

FY 2017-18 Financial

STATEMENT of ACTIVITIES [Audited]

FY 2017-2018
STATEMENT OF FINANCIAL POSITION

All Canines

ASSETS

Canines

	Prior Years	Accounting Adjustments	For the Period	CUM TOTALS
	Canines	Canines	170701 - 180630 Canines	
Active Service - Private Placement				
Assistance Dogs	\$ 7,869,364 ²	\$ (3,800,398) ⁵	\$ 2,067,221 ³	\$ 6,136,187 ⁴
Facility Dogs	\$ 625,952 ²	\$ (366,814) ⁵	\$ 181,174 ³	\$ 440,312 ⁴
EAD4s	\$ 1,138,093 ²	\$ (447,963) ⁵	\$ 348,958 ³	\$ 1,039,088 ⁴
	\$ 9,633,409 ²	\$ (4,615,175) ⁵		\$ 7,615,587
Less: Accumulated Depreciation				
ALL Certifications	\$ (3,453,603) ²	\$ 2,093,497 ⁵		\$ (1,360,106) ⁴
Total Canines	\$ 6,179,806 ²	\$ 75,675 ⁵		\$ 6,255,481 ⁴
In-Training Breeding Program	107 ¹		\$ 2,513,313 ¹	\$ 2,513,313 ⁴
Total Canines			\$ 5,110,666	\$ 8,768,794 ⁴
as of:	7/1/2018 0:00			

¹ MASTER Dogs In-Training v3.180701² FY2016-17 Audit Report & IRS Fm 990³ MASTER p4p_AV&D_Model_v1.180701 Sort 20/ Active Dogs Cells: DJ545 . . . DL568⁴ FY2016-17 Audit Report & IRS Fm 990⁵ Newly created K9 tracking and process system, elimination of ALL privately owned Dogs IAW ADI mandate, eliminations for ALL Shelter-2-Pet dogs for Asset Valuation and Depreciation, closing of operations in NOVA, etc.

You Will Always be in our Hearts



BENNING



EDEN



SALLY



SIDNEY



ELLIOTT



TRAVIS



WINDE

ASSISTANCE DOGS TRANSFORMING LIVES